AVYUKTA
INTELLICALL

Avyukta New "e" Age CRM

Since 2008, 475+ Call Centres in 9 Countries...

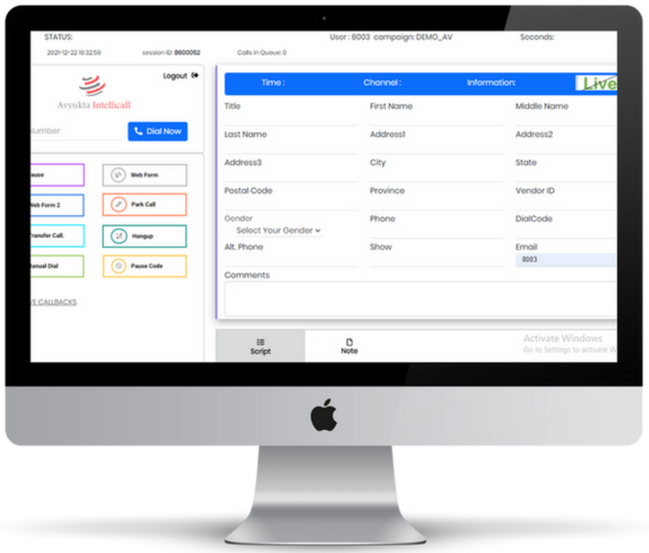
Just like a Dialer, a CRM/ERP/MIS is a basic necessity for any organization

ARE YOU STILL USING CALL CENTER DIALER AND CRM DIFFERENTLY FROM DIFFERENT VENDORS?

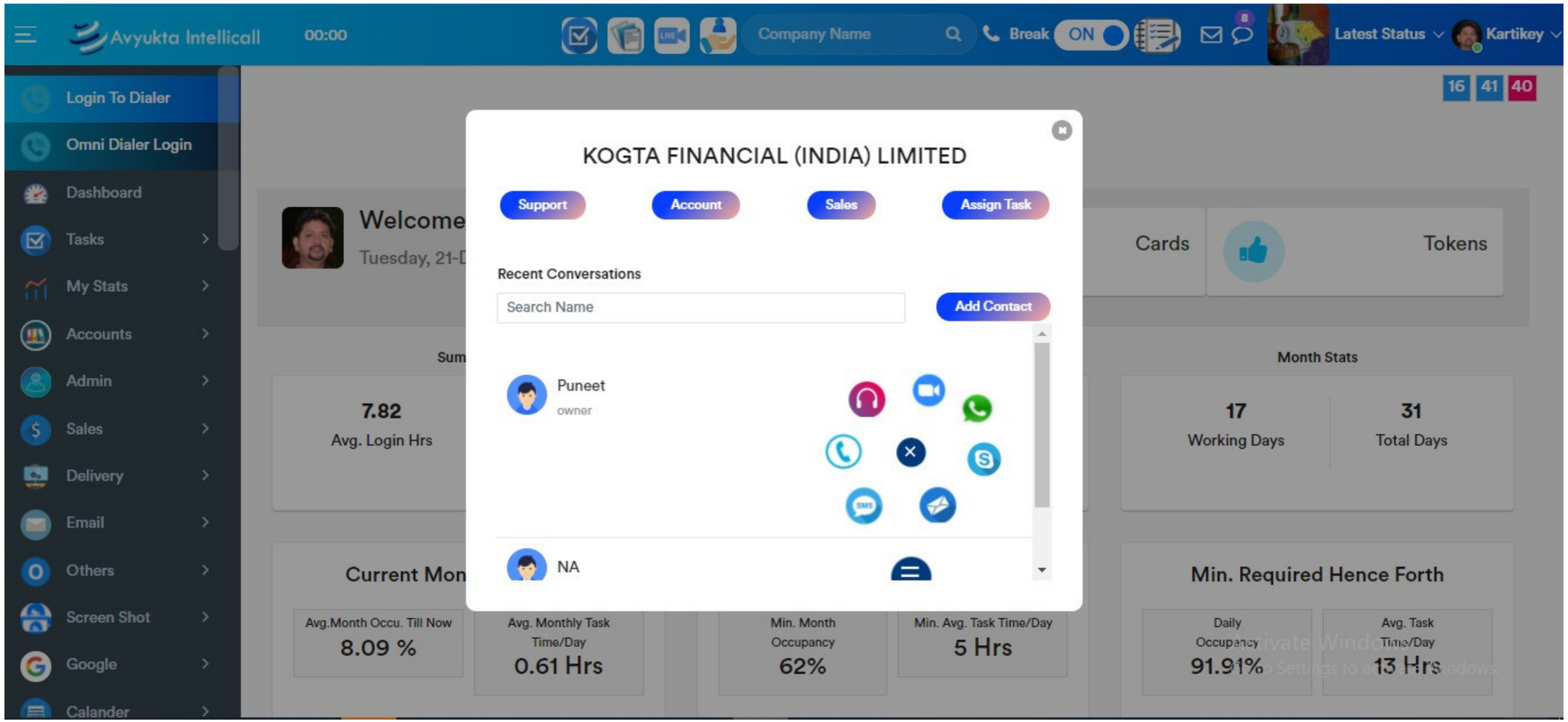
Why it does have to be separate?

Why does it need to be disclosing Client number or other contact information?

"Your Customer Relationship Manager can't MANAGE the CUSTOMER RELATIONSHIP if/until it isn't a TELEPHONY CUSTOMER RELATIONSHIP MANAGER"

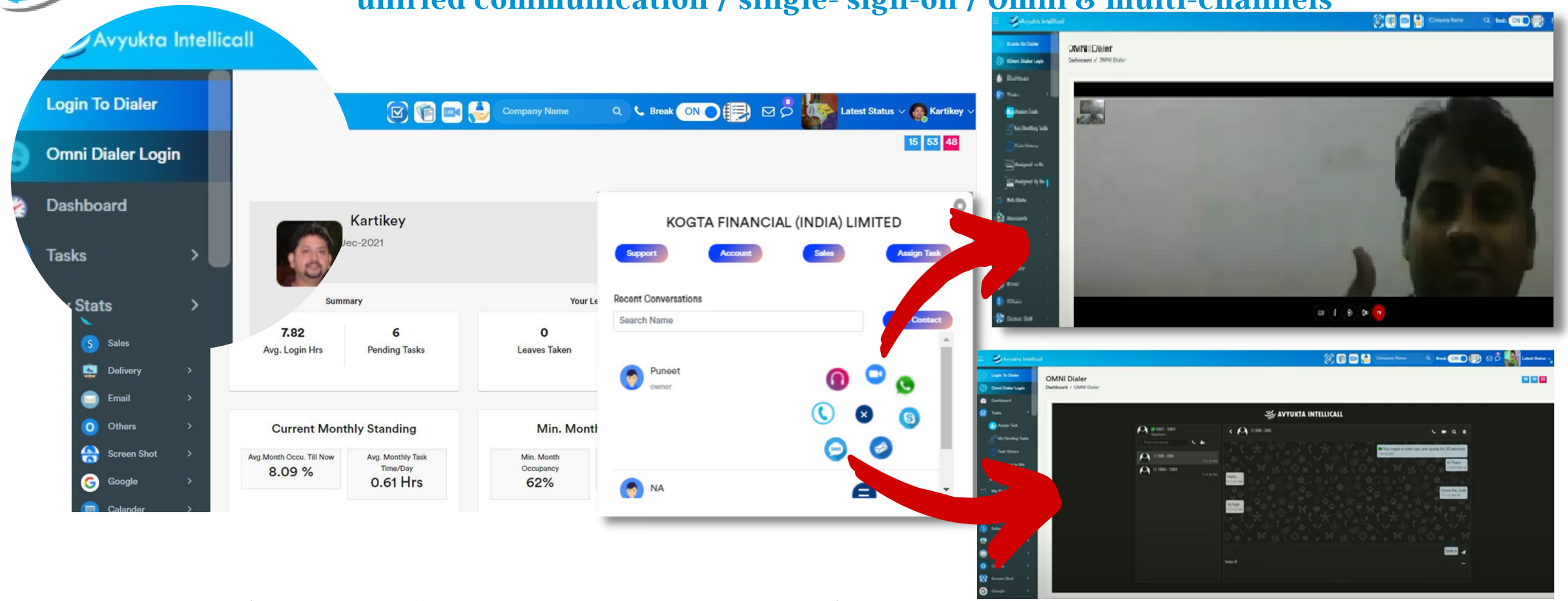


Gone are the days where you had to manage multiple tabs for managing CRM and Dialer



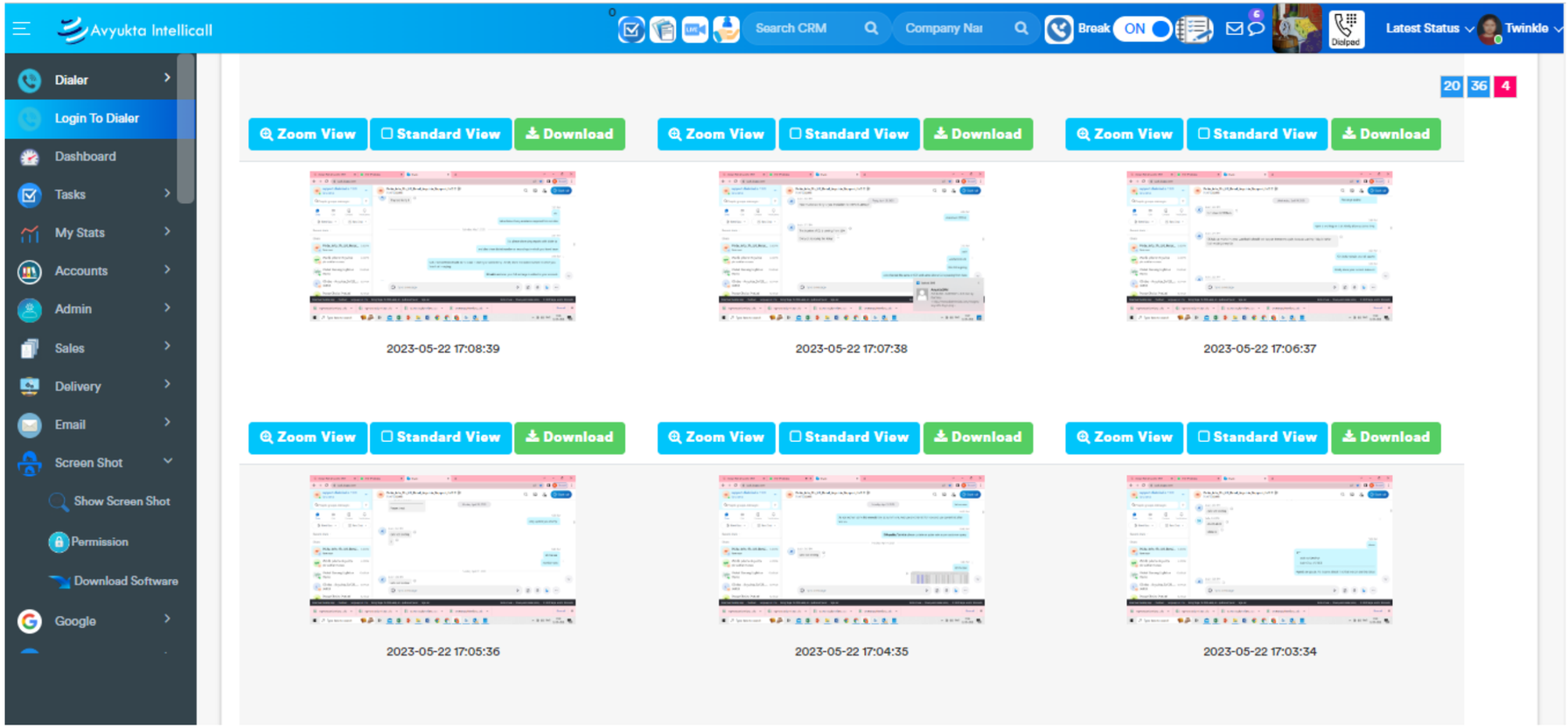
since the advent of technology and the demand for updates in the telephony verticals, we spent all our energies, towards developing a world-class software

which gives you almost everything under a single roof whether
unified communication / single- sign-on / Omni & multi-channels



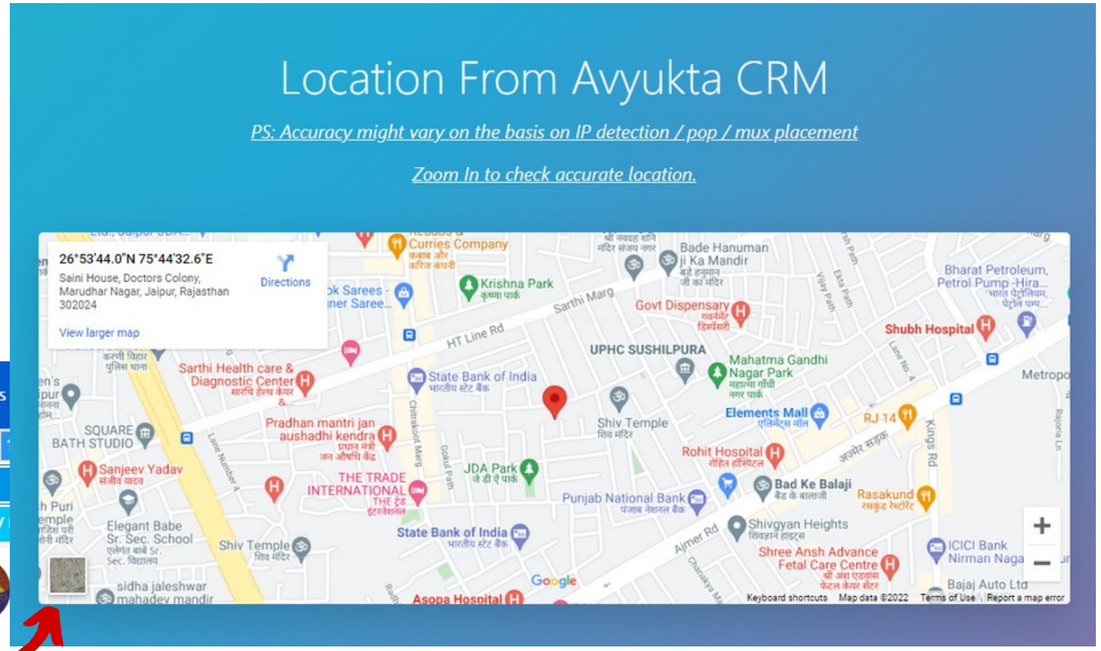
Or Non-disclosure of any contact number of Clients, Vendors, Resellers, Leads, Employees, Colleagues, and Channel Partners but still audibly connected via Omni or multi-channels

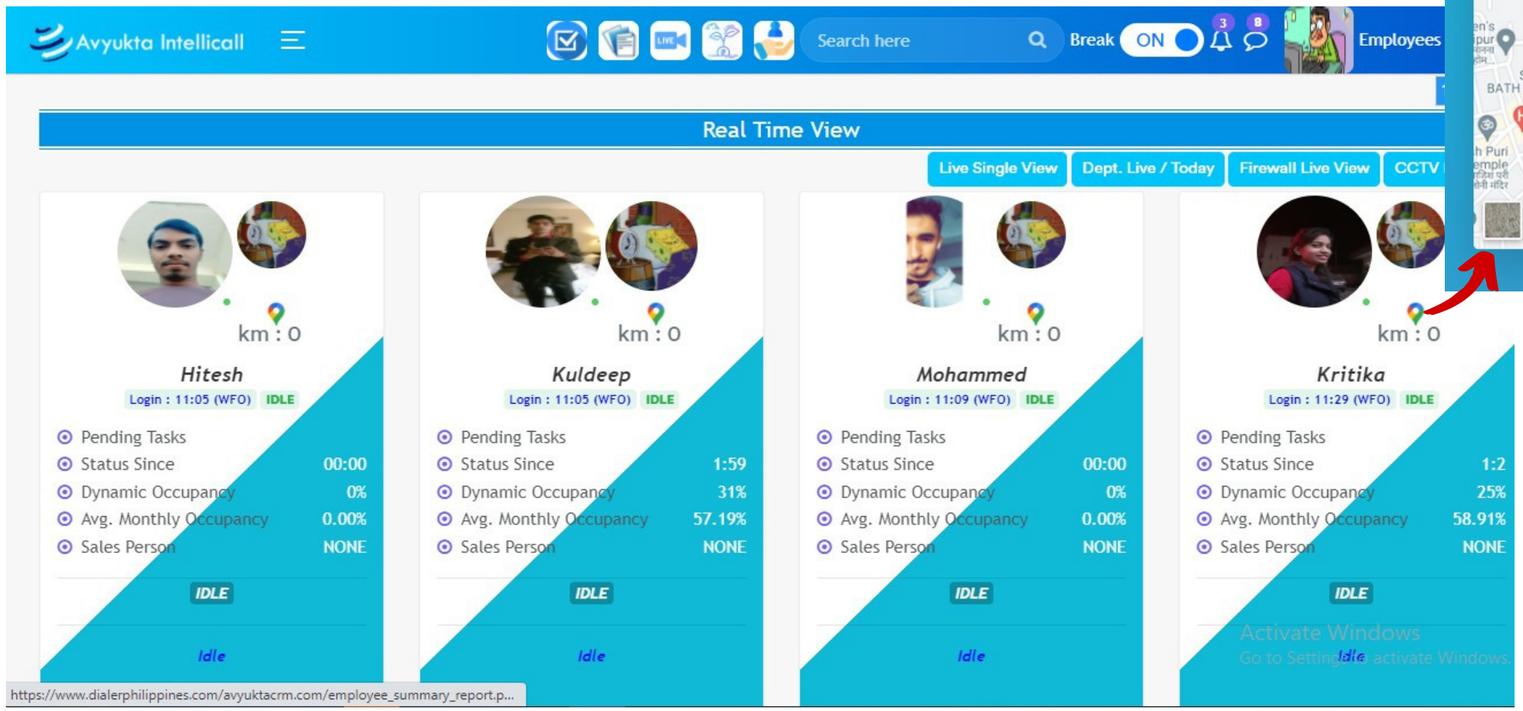
Timely and custom-defined user tab and window system screenshots on email and UI panel helps you to discover...



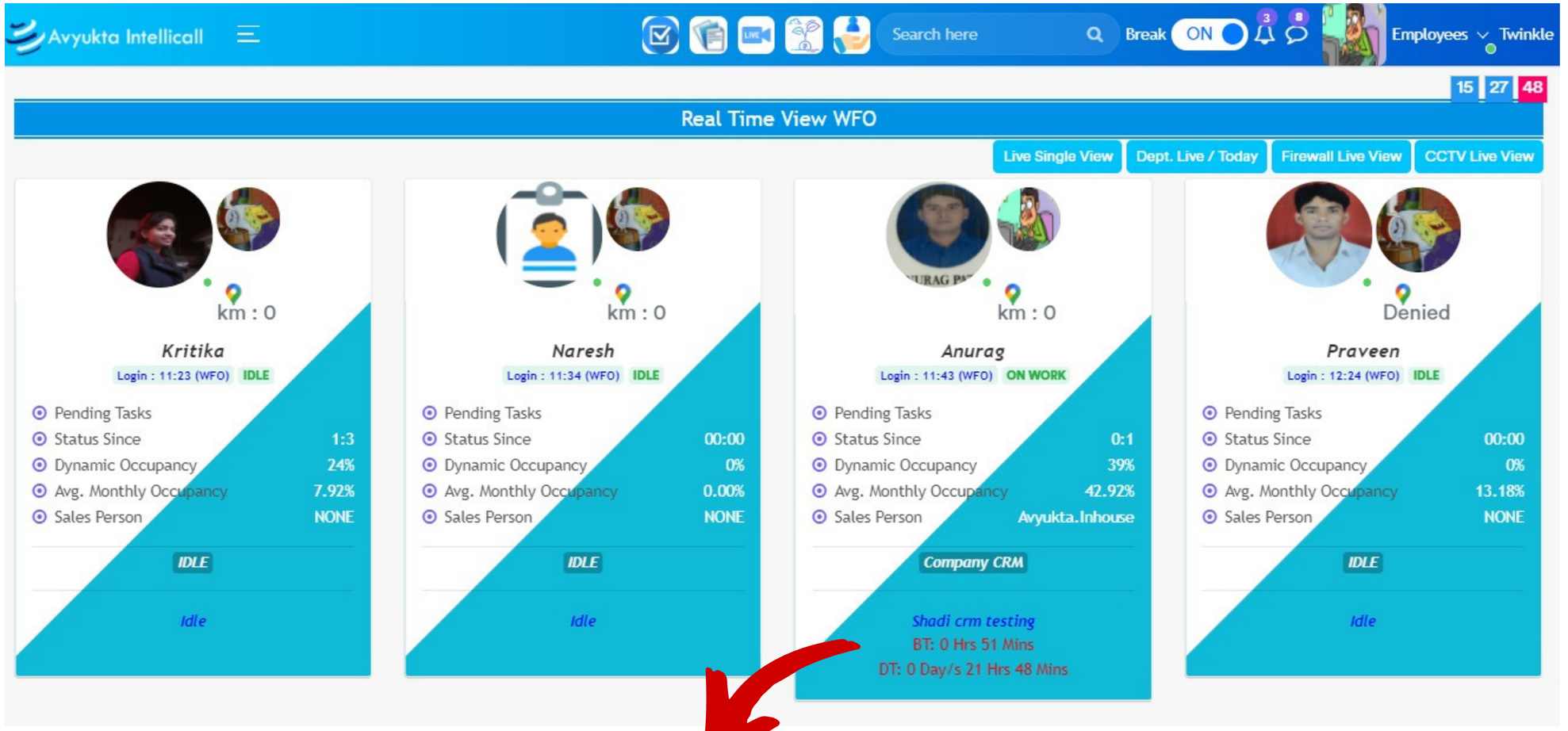
What the user is doing or browsing apart from weblogs Employee System's Snapshots in predefined timings on Admin's Email,

Employees' Exact working location along with GPS view.

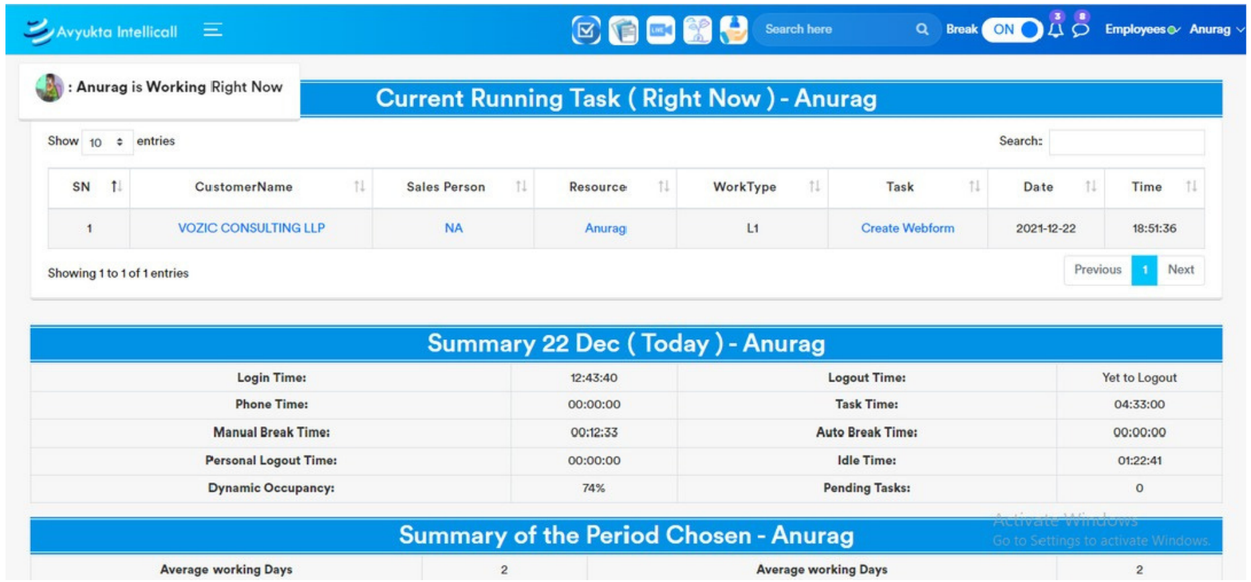




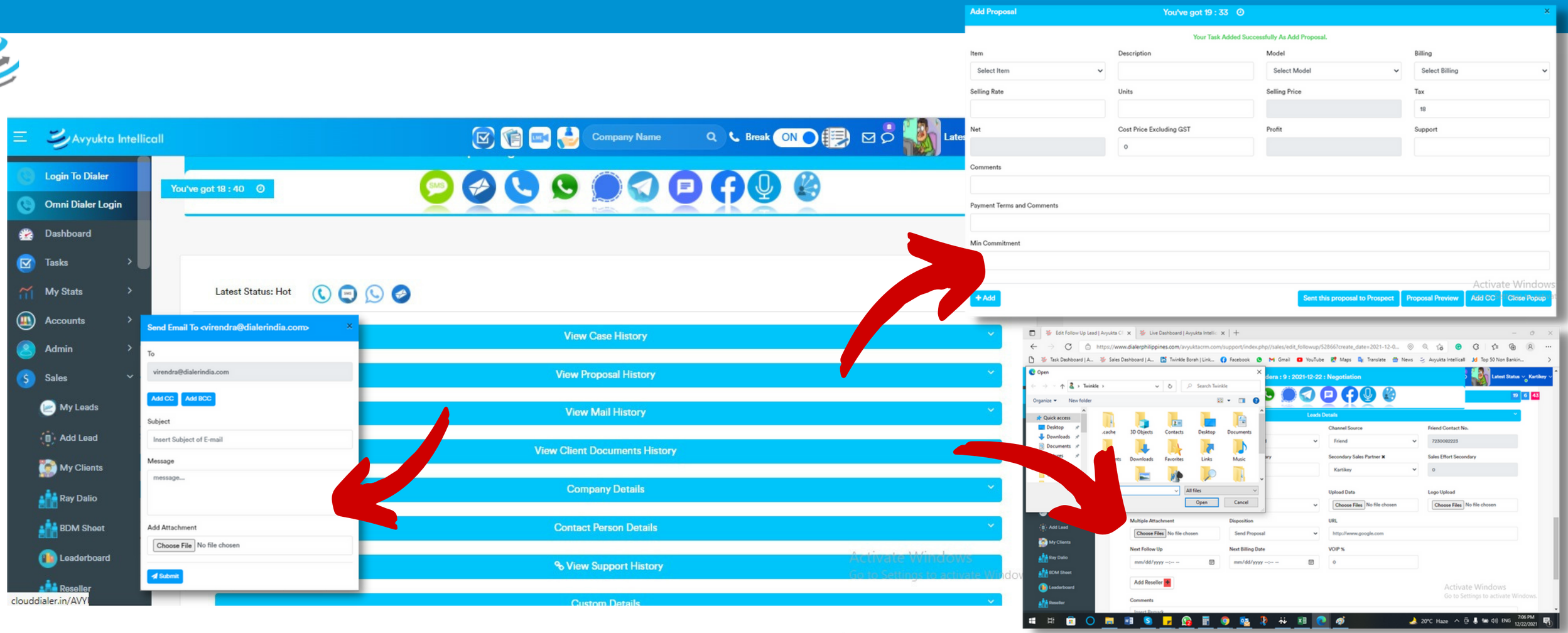
With second to with second to second comprehensive reports



Which can also be availed using Custom Firewall Hyperlinks from the Real-Time Dashboard.



Gone are the days when you were required to keep poking your staff for updates and the task or project management



Gone are the days of Manual Lead Generation, Lead Management, Follow-Ups, Closures, Documentations, Proposals, Demos, Invoicing, Servicing, Supporting, Ticketing & many more that were not automated

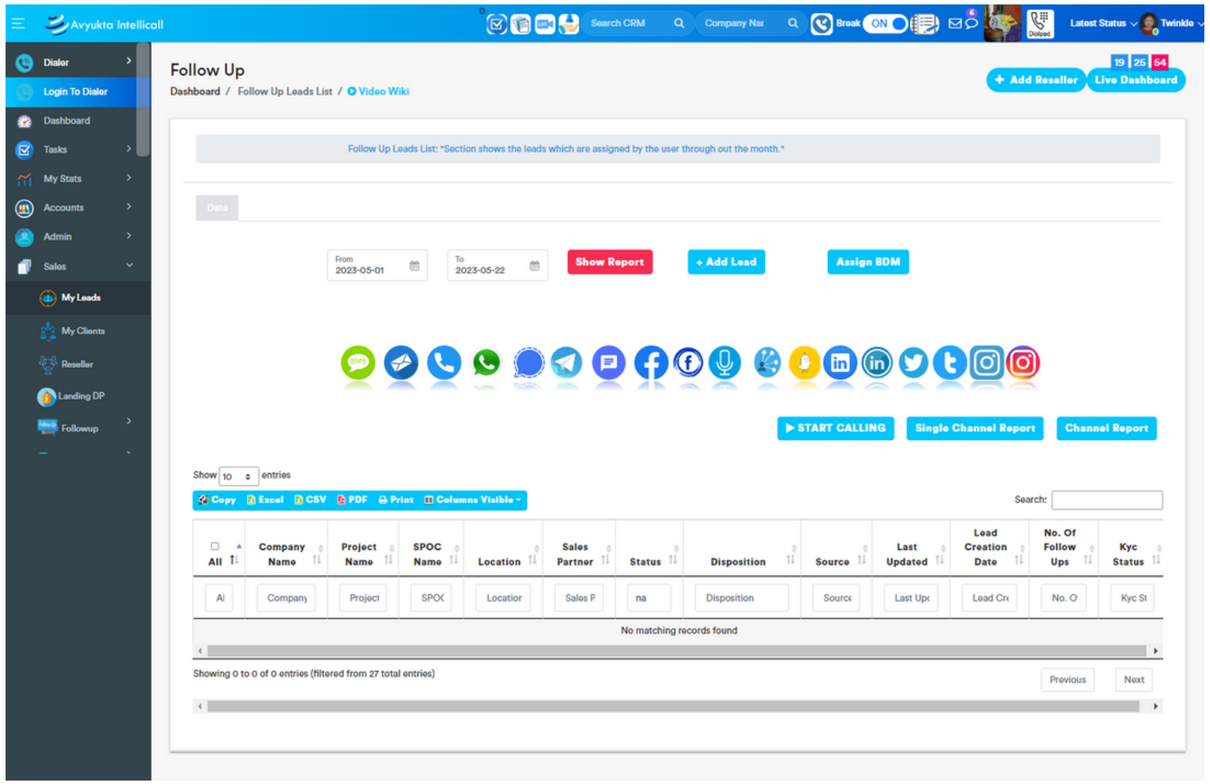
Avyukta Intellicall CRM

Modules

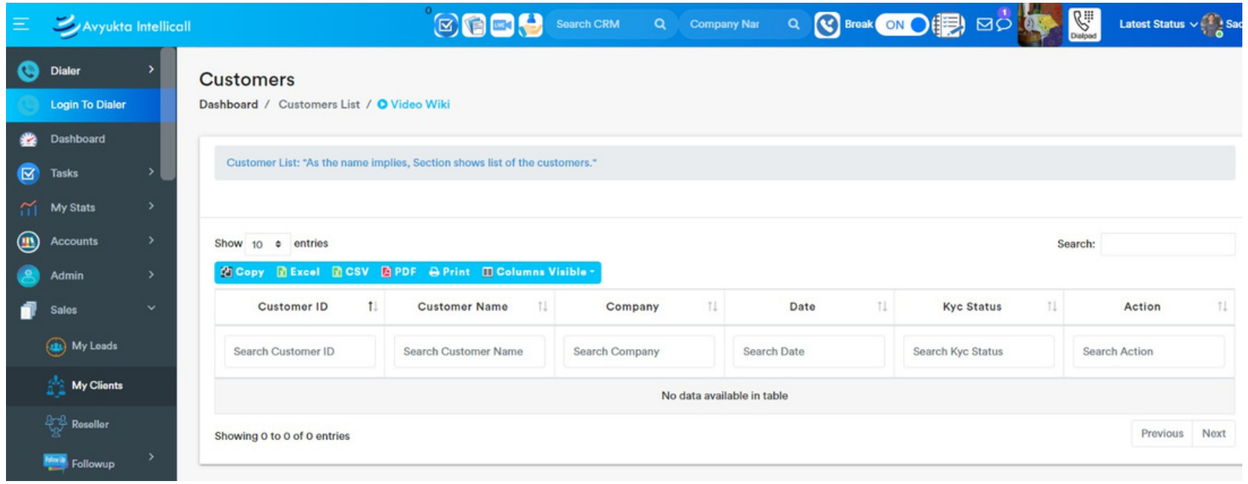
- Sales and Lead Management CRM
- Task CRM
- HRMS Module
- Accounts CRM
- Reports
- Google
- Admin
- SuperAdmin Panel

Avyukta e-call Sales and lead Management CRM

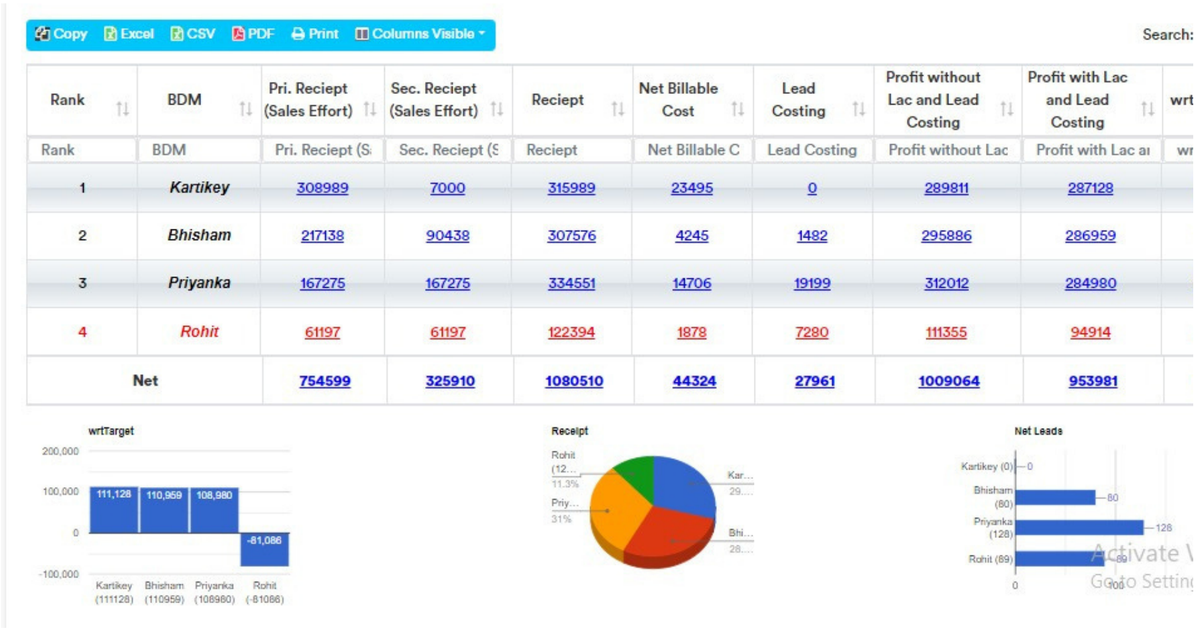
My Leads



My Clients



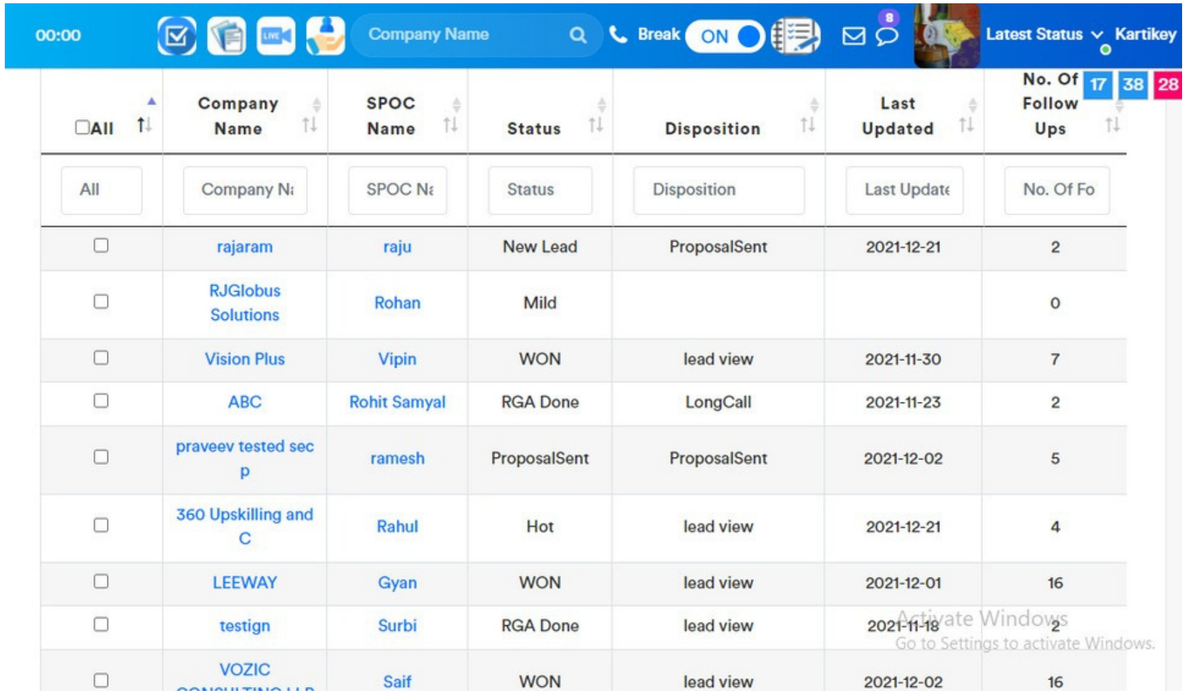
Sales CRM Dashboard



Rank	BDM	Pri. Reciept (Sales Effort)	Sec. Reciept (Sales Effort)	Reciept	Net Billable Cost	Lead Costing	Profit without Lac and Lead Costing	Profit with Lac and Lead Costing	wrt
Rank	BDM	Pri. Reciept (S	Sec. Reciept (S	Reciept	Net Billable C	Lead Costing	Profit without Lac	Profit with Lac a	wr
1	*Kartikey*	308989	7000	315989	23495	0	289811	287128	
2	*Bhisham*	217138	90438	307576	4245	1482	295886	286959	
3	*Priyanka*	167275	167275	334551	14706	19199	312012	284980	
4	*Rohit*	61197	61197	122394	1878	7280	111355	94914	
Net		754599	325910	1080510	44324	27961	1009064	953981	

Avyukta E Call CRM, Offers you all Key Areas for Sales Team, under a single roof to enhance your sales team's efficiency and productivity with an inbuilt Sales CRM Module

Lead management

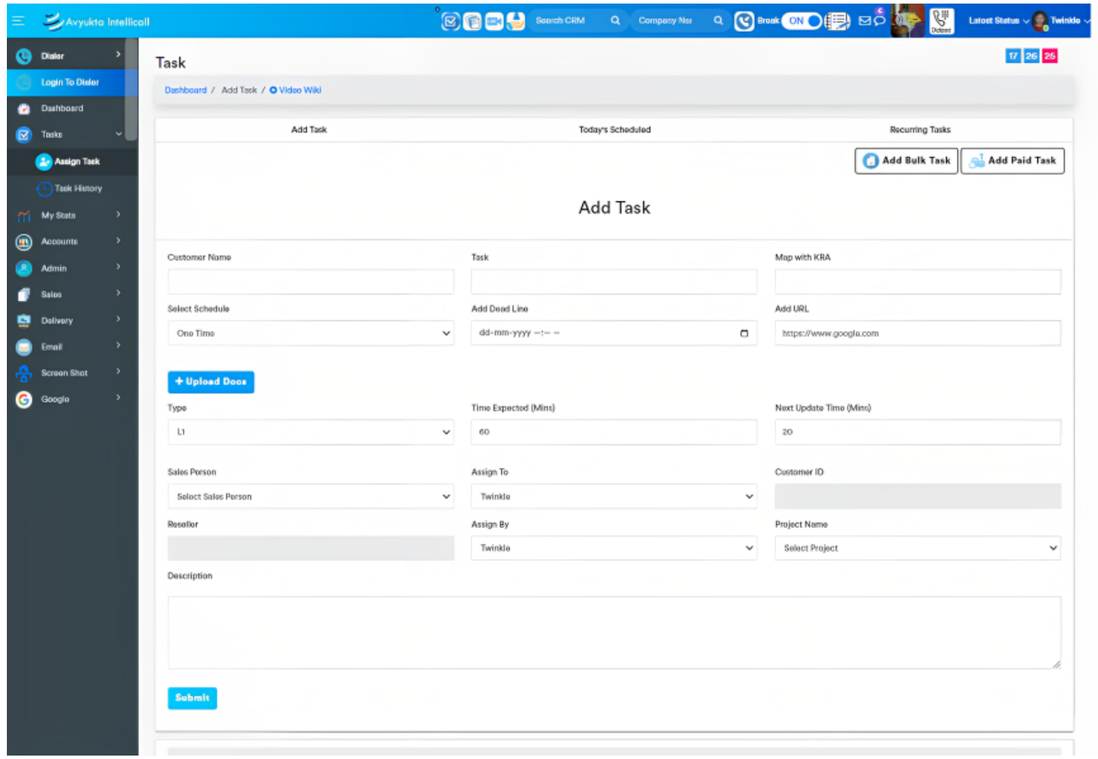


All	Company Name	SPOC Name	Status	Disposition	Last Updated	No. Of Follow Ups
All	Company Na	SPOC Na	Status	Disposition	Last Update	No. Of Fo
☐	rajaram	raju	New Lead	ProposalSent	2021-12-21	2
☐	RJGlobus Solutions	Rohan	Mild			0
☐	Vision Plus	Vipin	WON	lead view	2021-11-30	7
☐	ABC	Rohit Samyal	RGA Done	LongCall	2021-11-23	2
☐	praveev tested sec p	ramesh	ProposalSent	ProposalSent	2021-12-02	5
☐	360 Upskilling and C	Rahul	Hot	lead view	2021-12-21	4
☐	LEEWAY	Gyan	WON	lead view	2021-12-01	16
☐	testign	Surbi	RGA Done	lead view	2021-11-18	2
☐	VOZIC	Saif	WON	lead view	2021-12-02	16

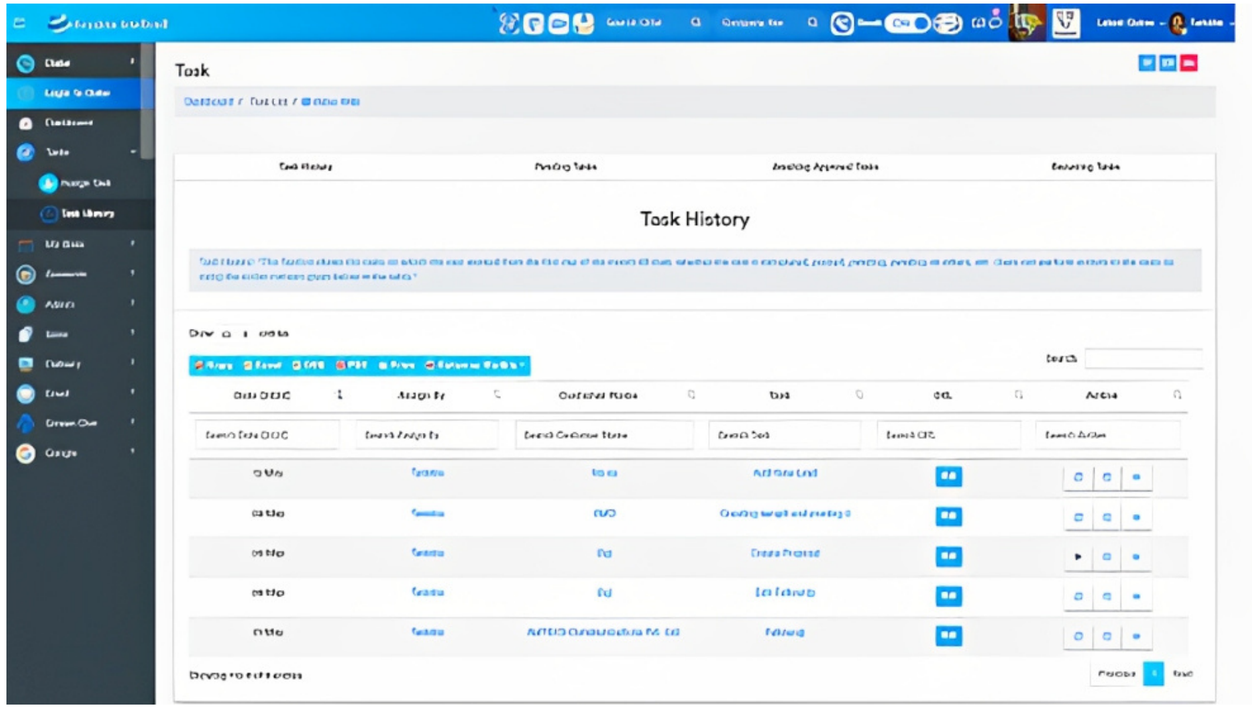
Including the Source of the lead, Cost of the lead, which can be defined by the Super Admin.

Avyukta e-call Task CRM

Assign Task

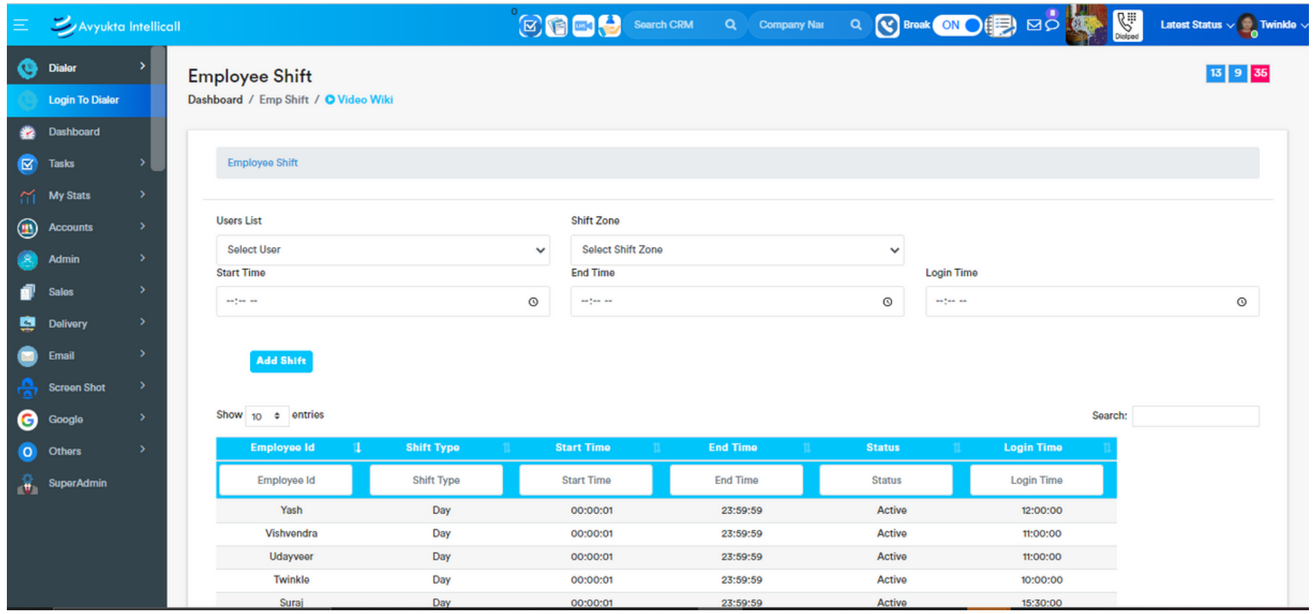


Task History

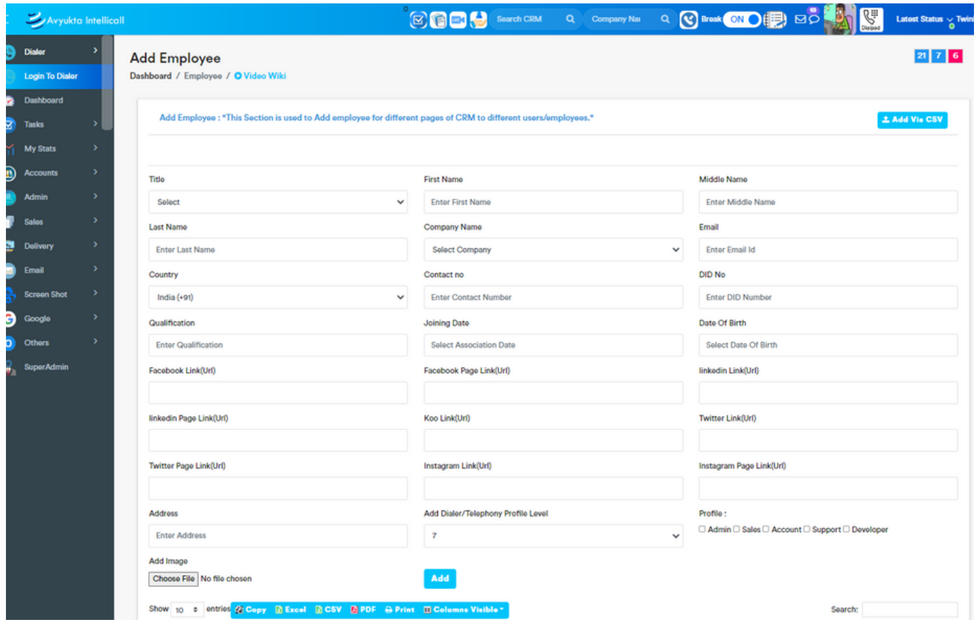


Avyukta e-call HRMS CRM

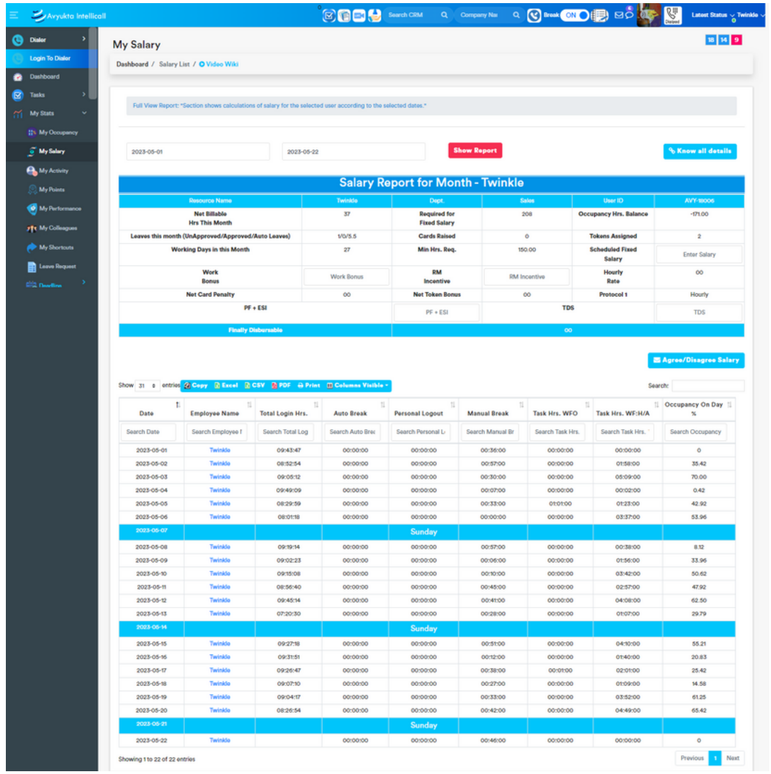
Add Employee Shifts



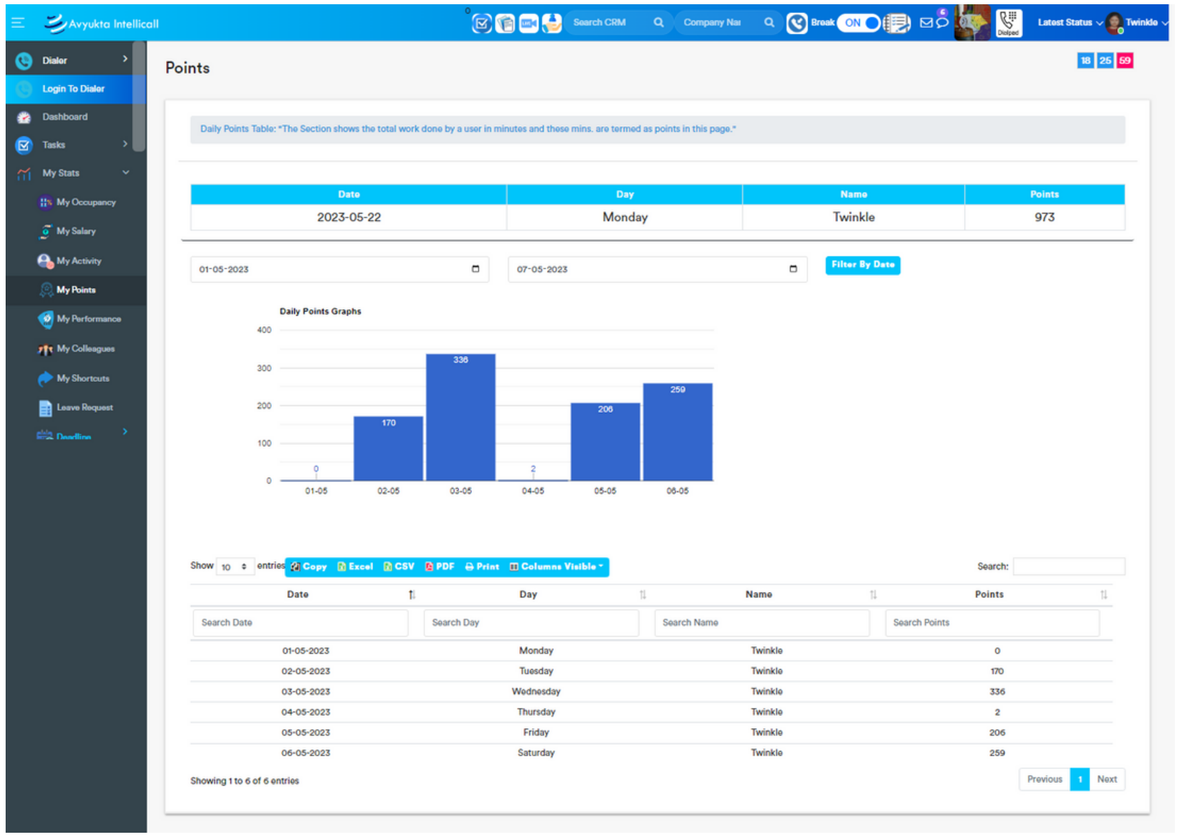
Add Employee



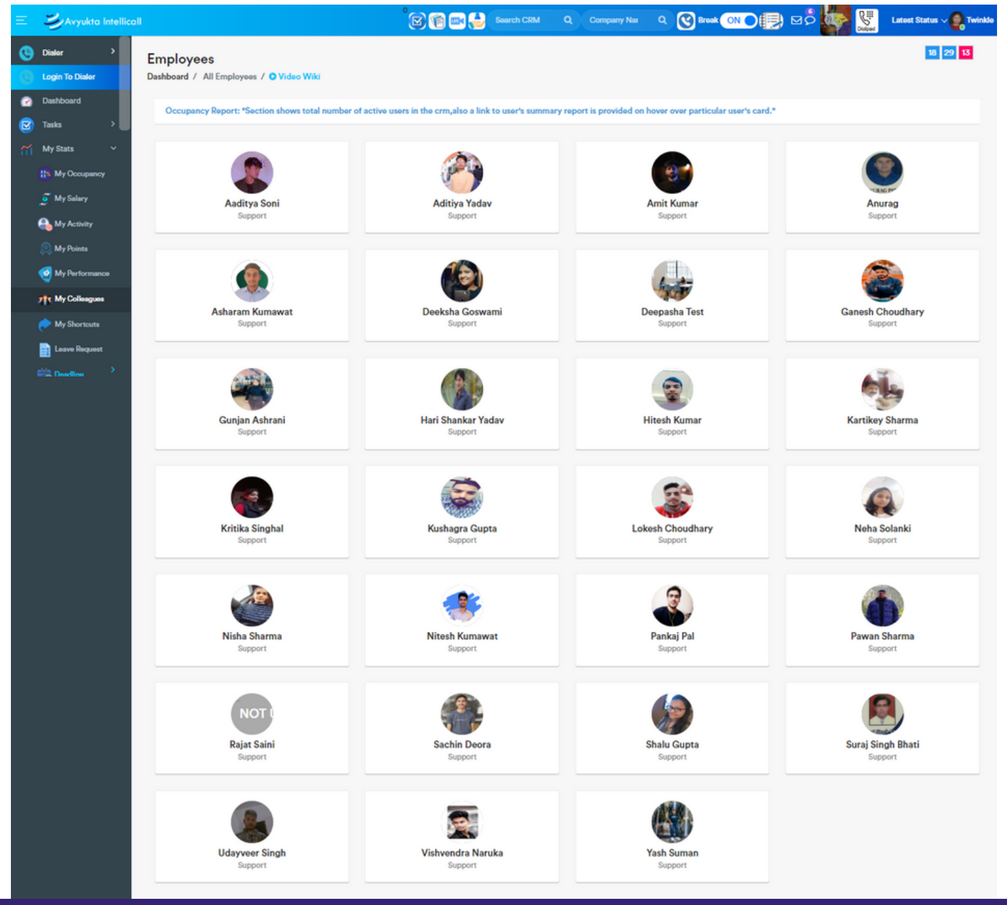
My Salary



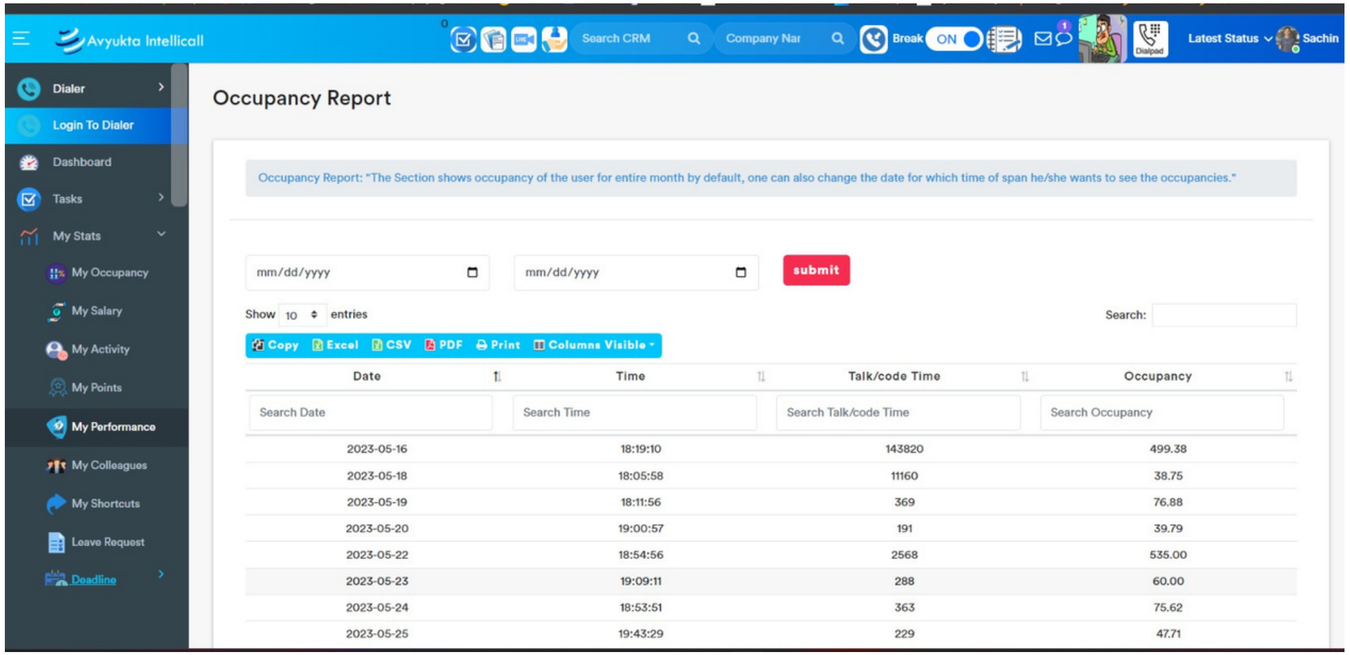
My Points



My Colleagues

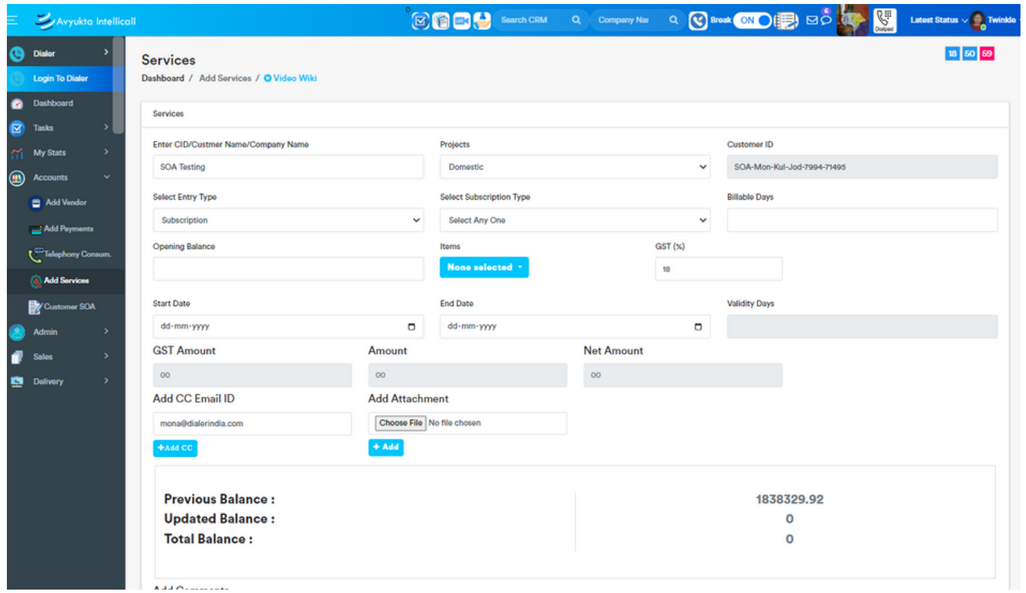


Occupancy Report

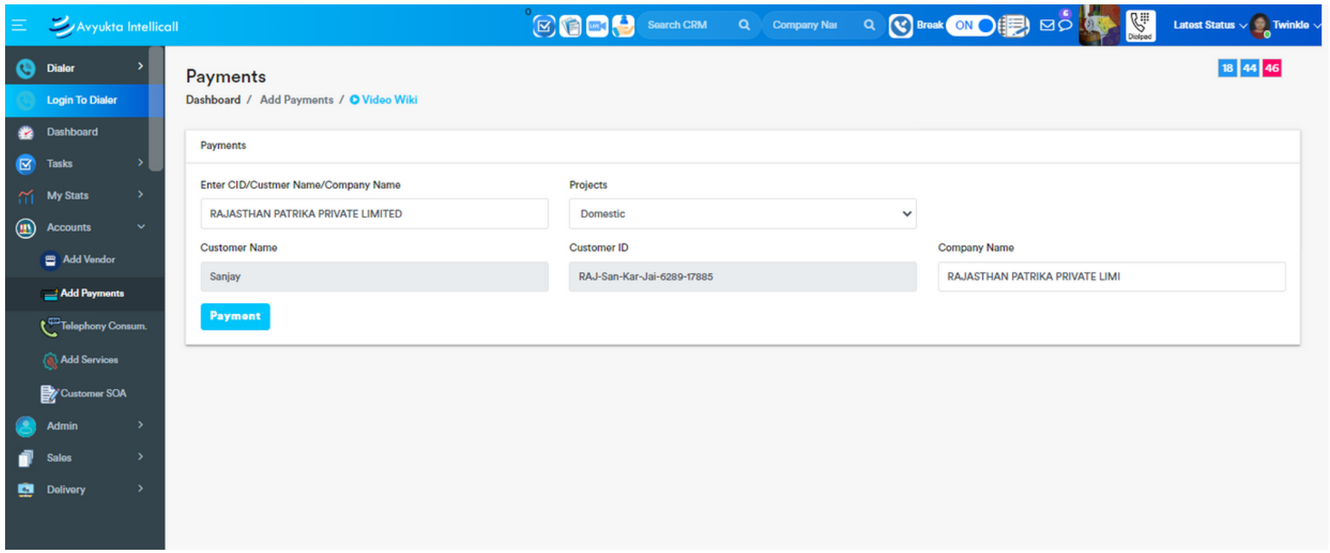


Avyukta e-call Account CRM

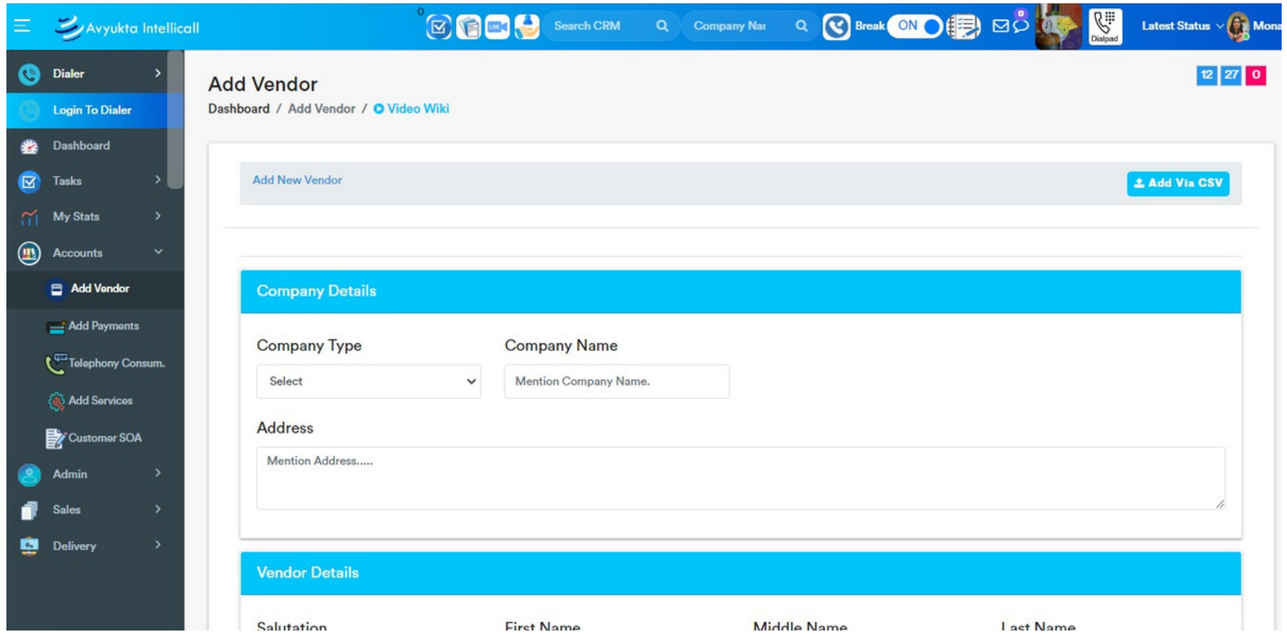
SOA Module



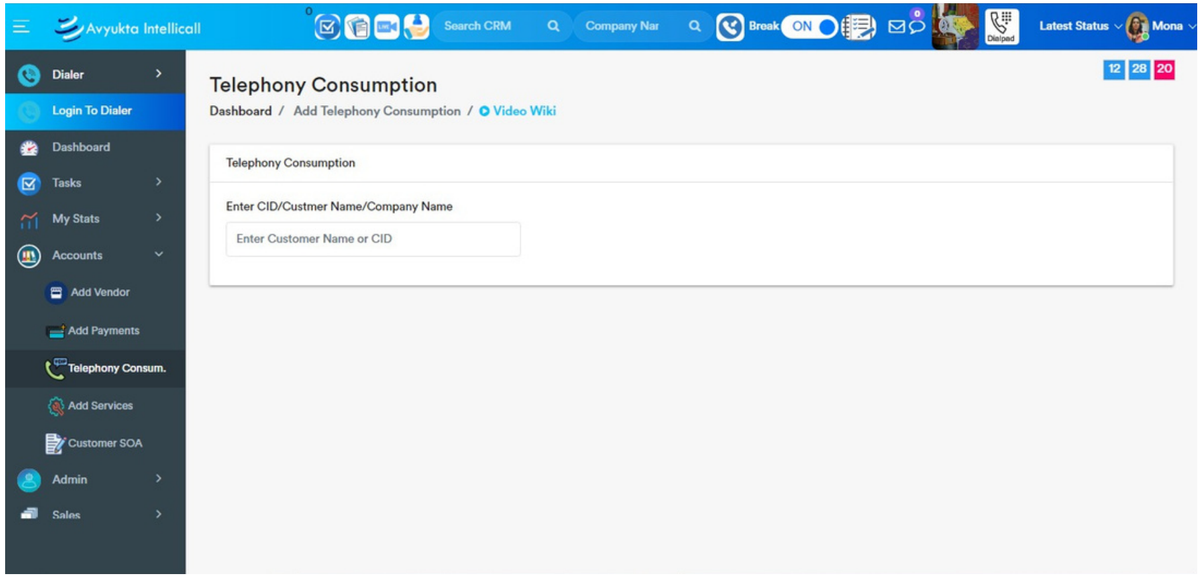
Payments



Add vendor

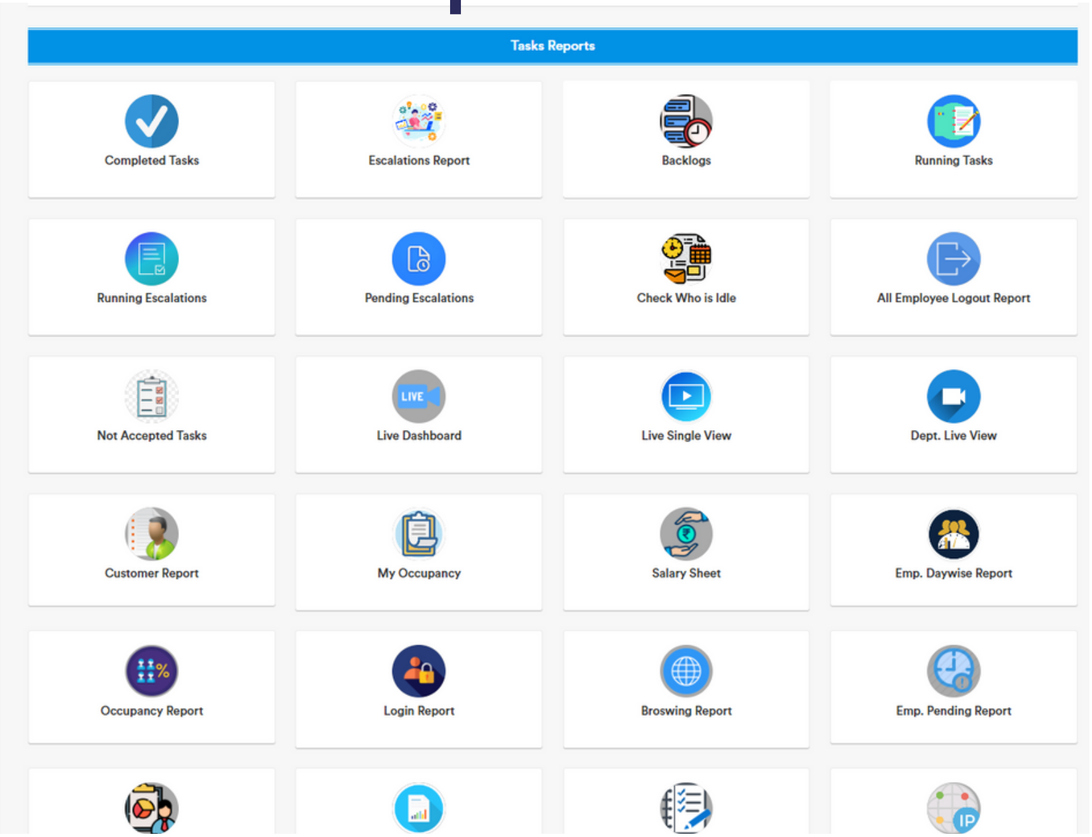


Telephoney Consum.

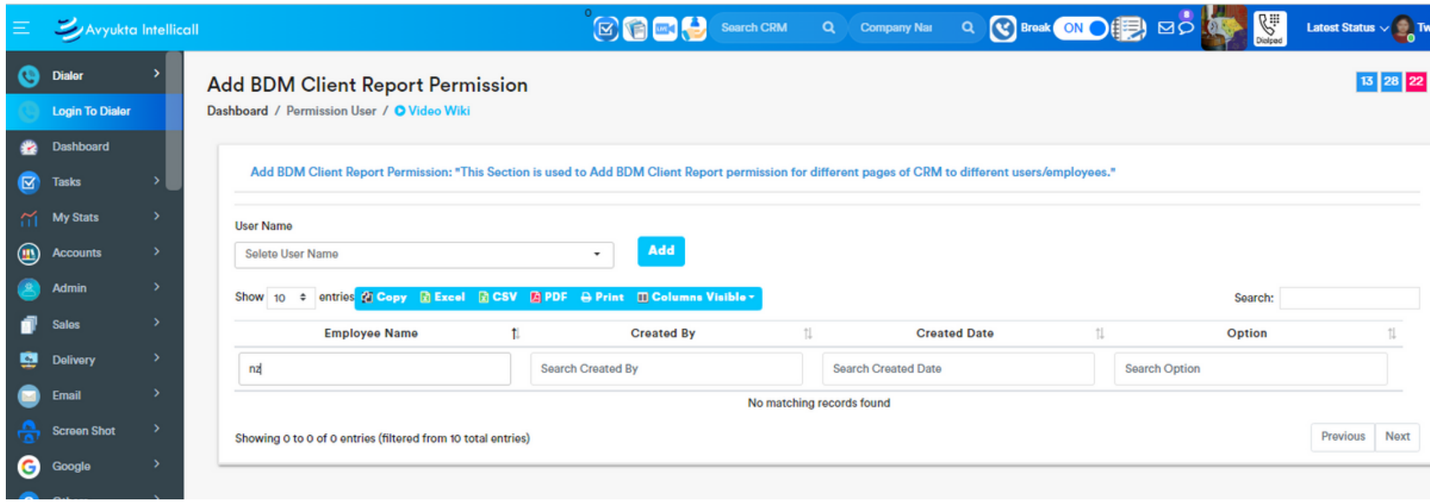


Avyukta e-call Reports CRM

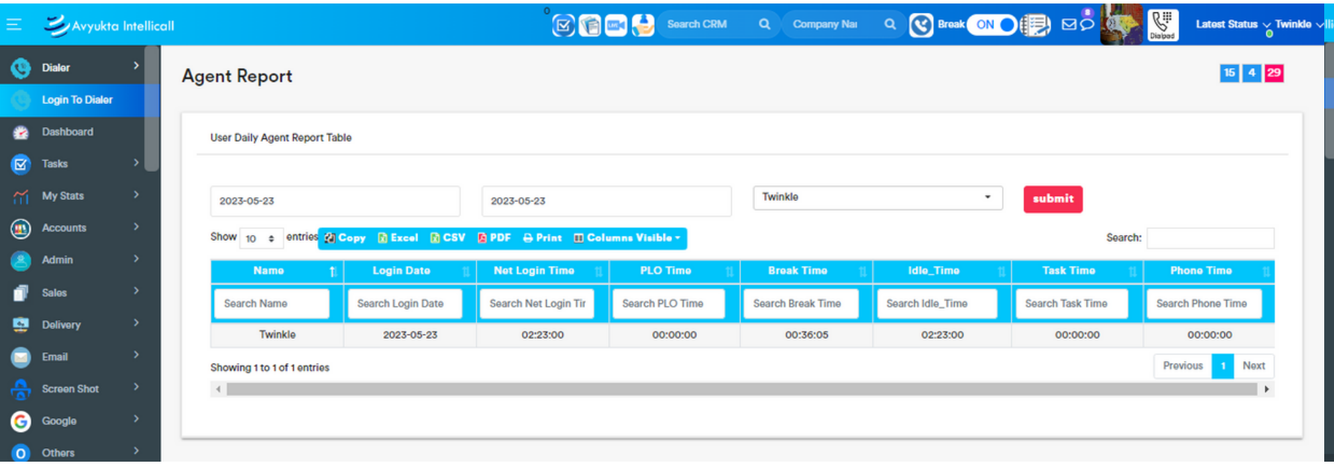
Reports



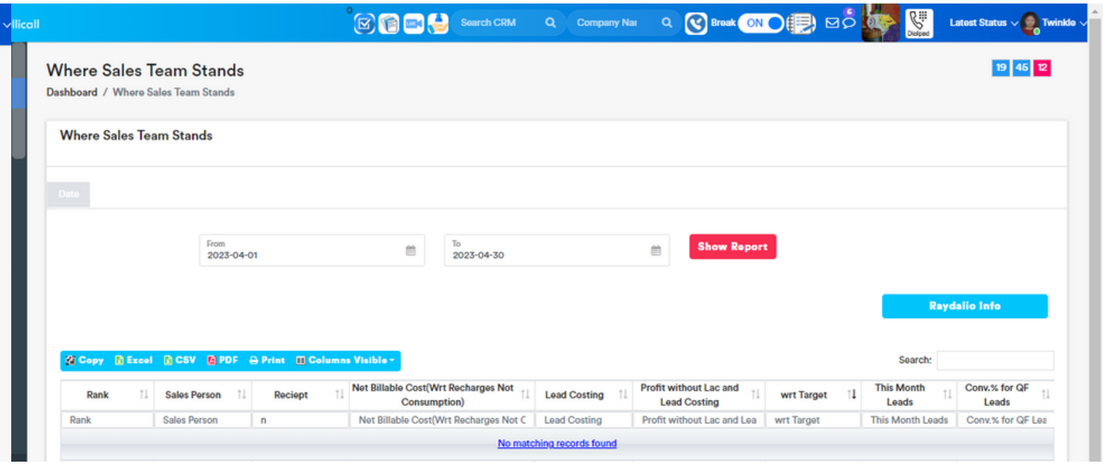
BDM Report permission



Agent Report

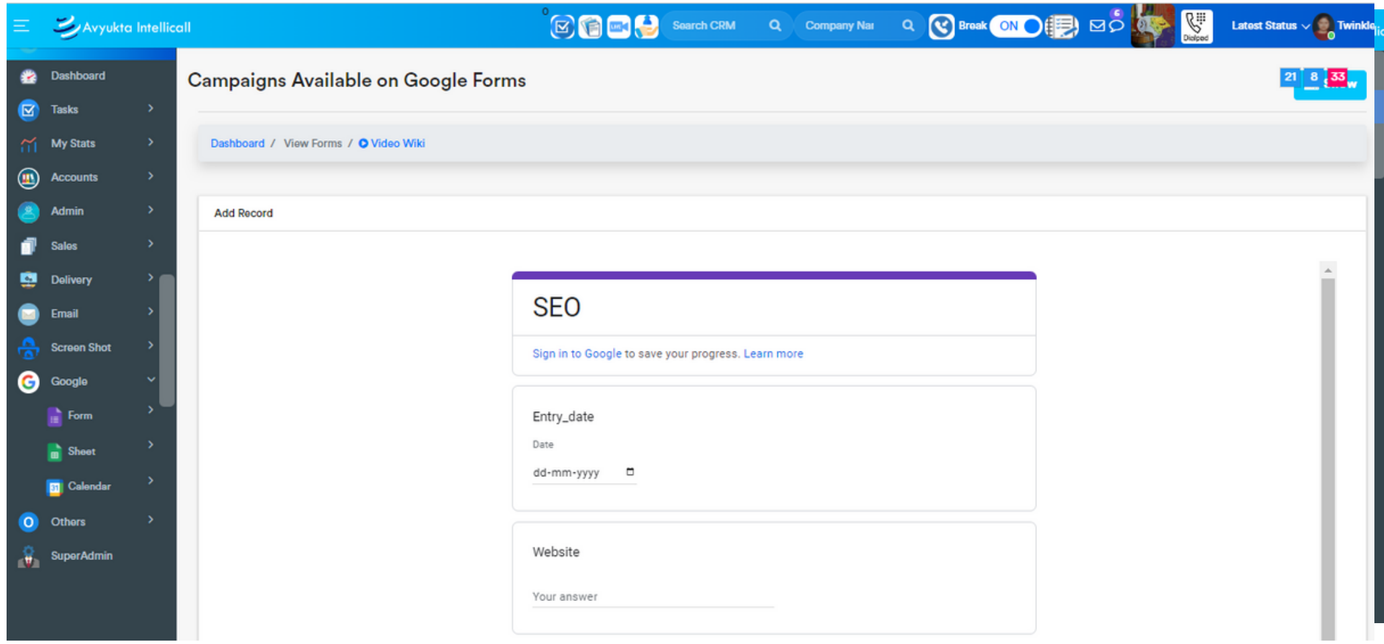


Sales Report

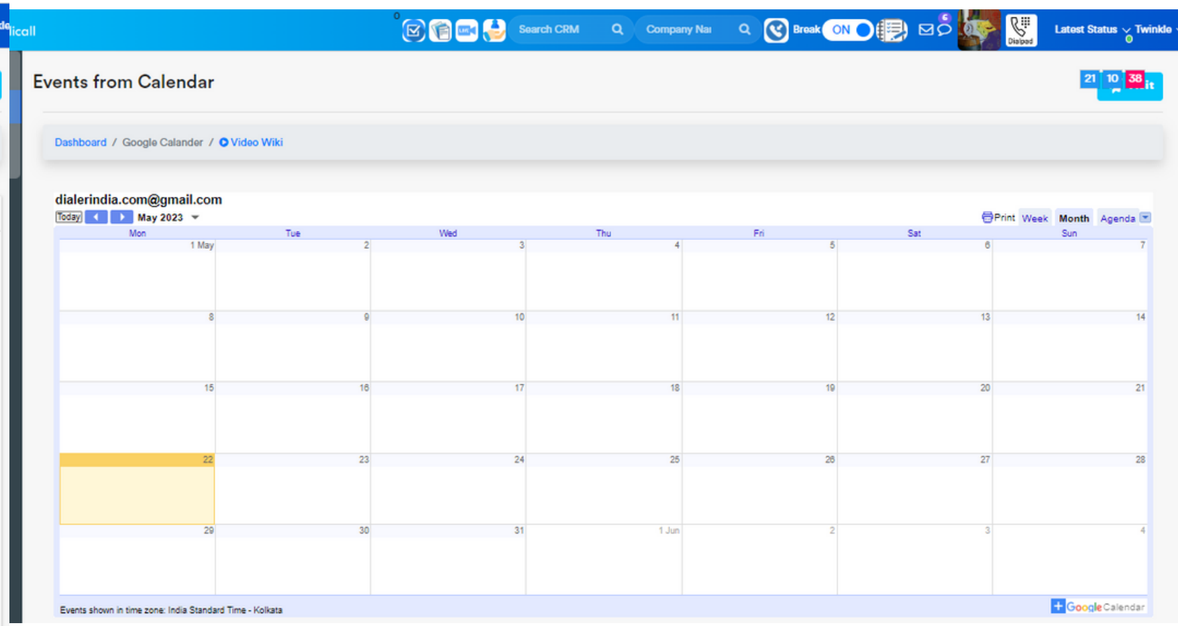


Avyukta e-call Google Panel

Google Forms

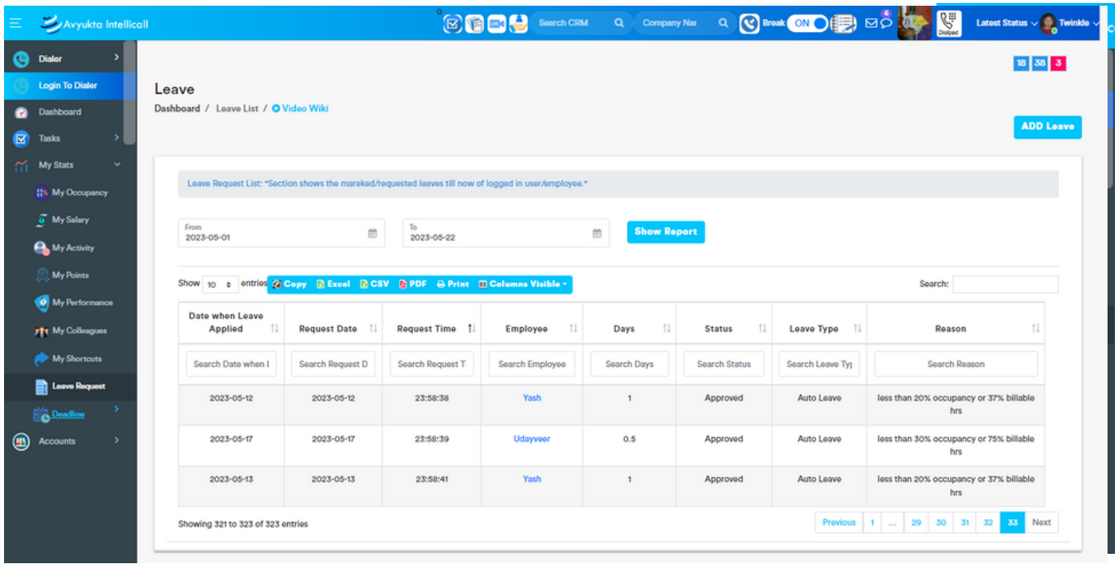


Google Calender

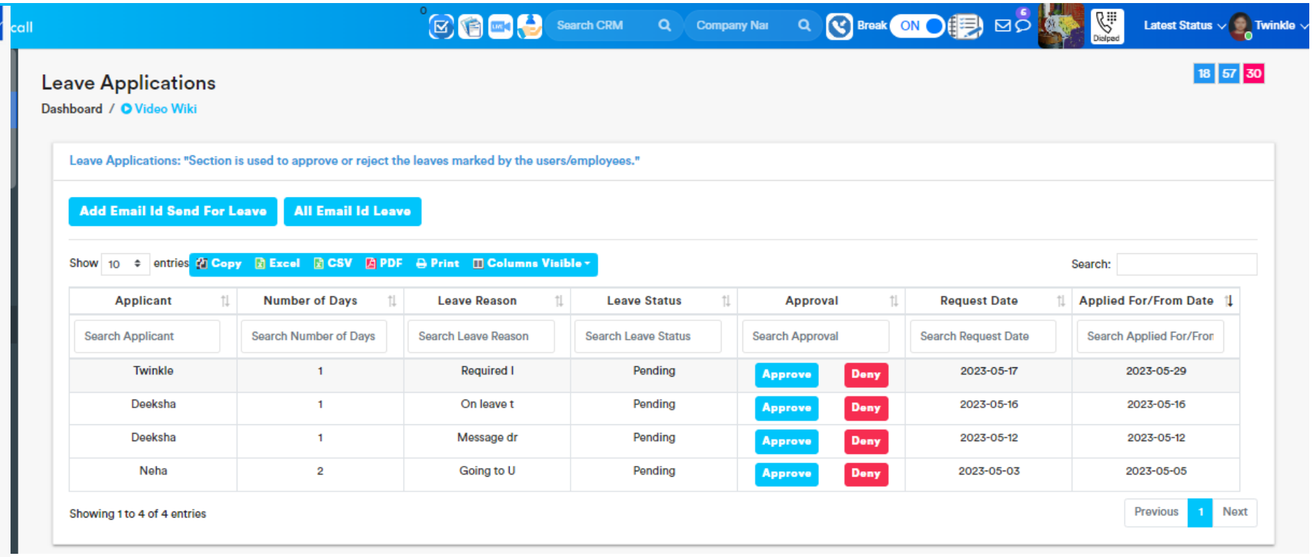


Avyukta e-call Admin Panel

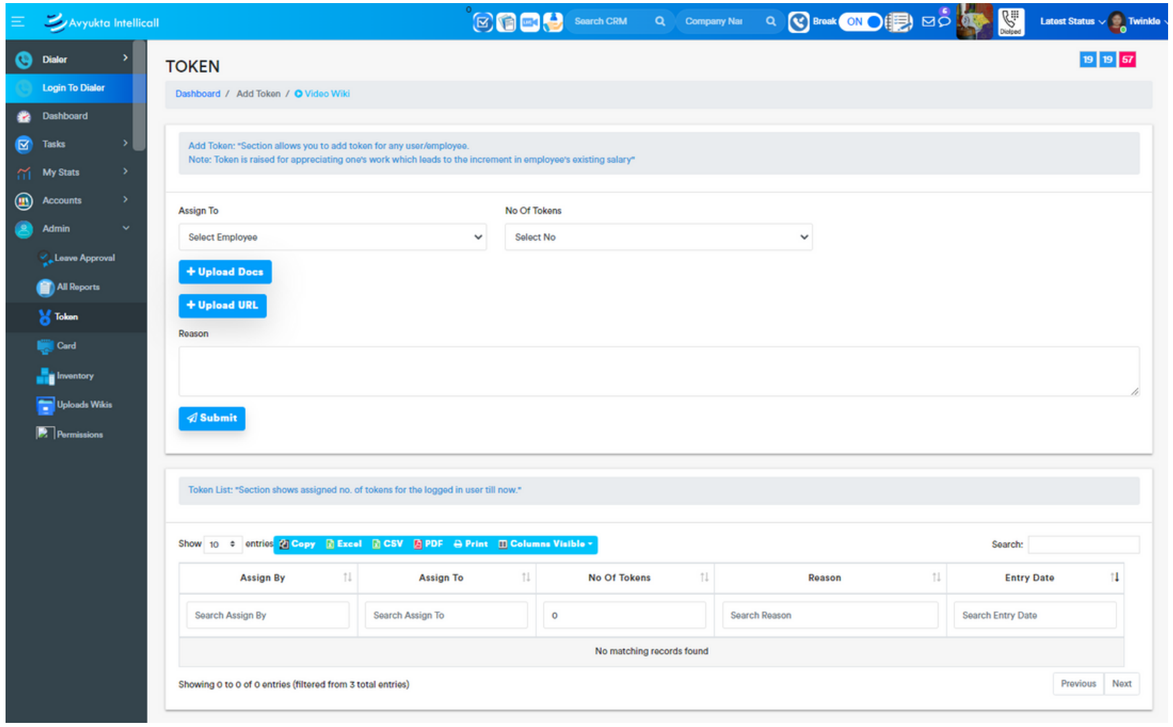
Leave Request



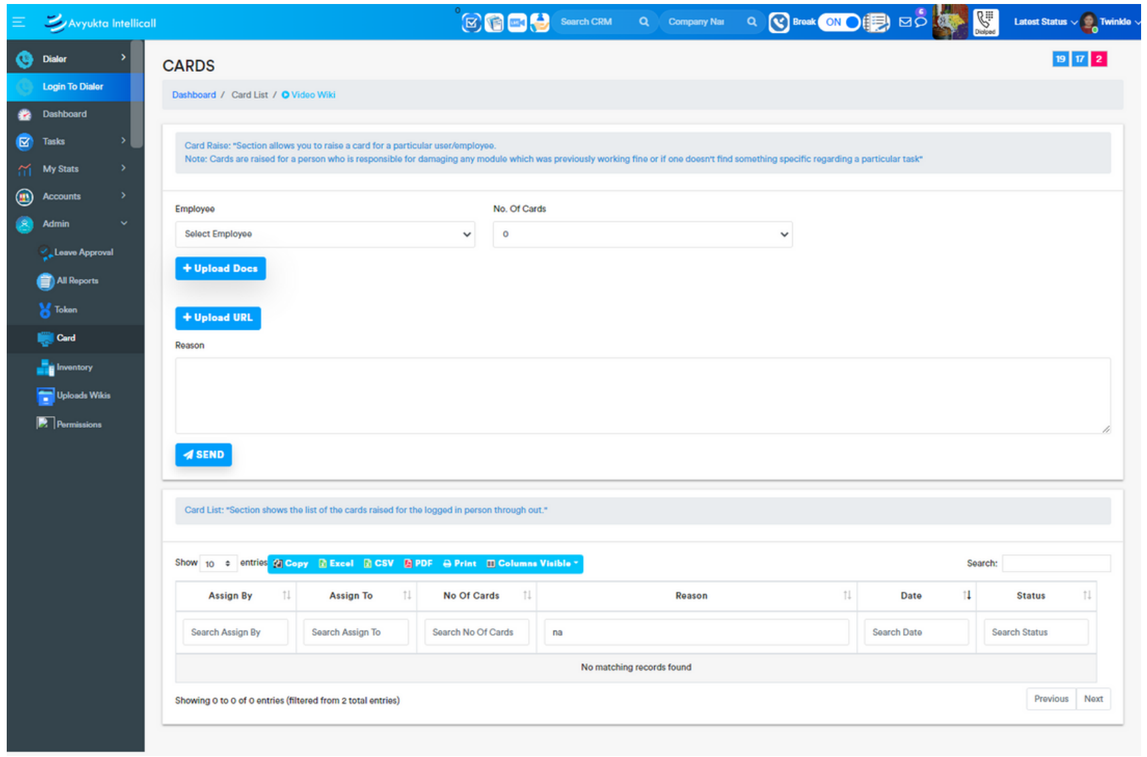
Leave Approval



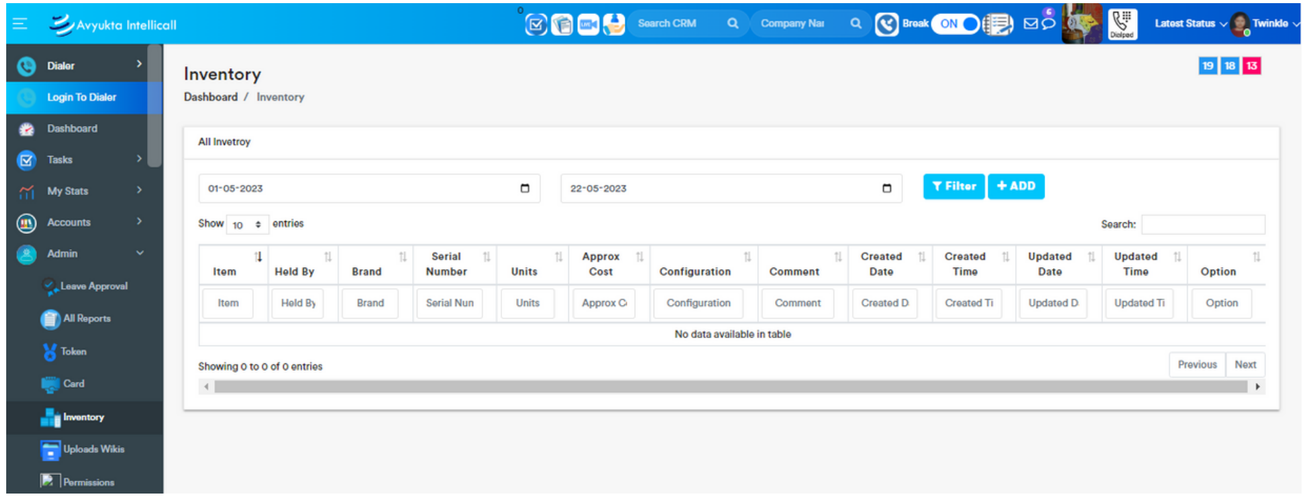
Tokens



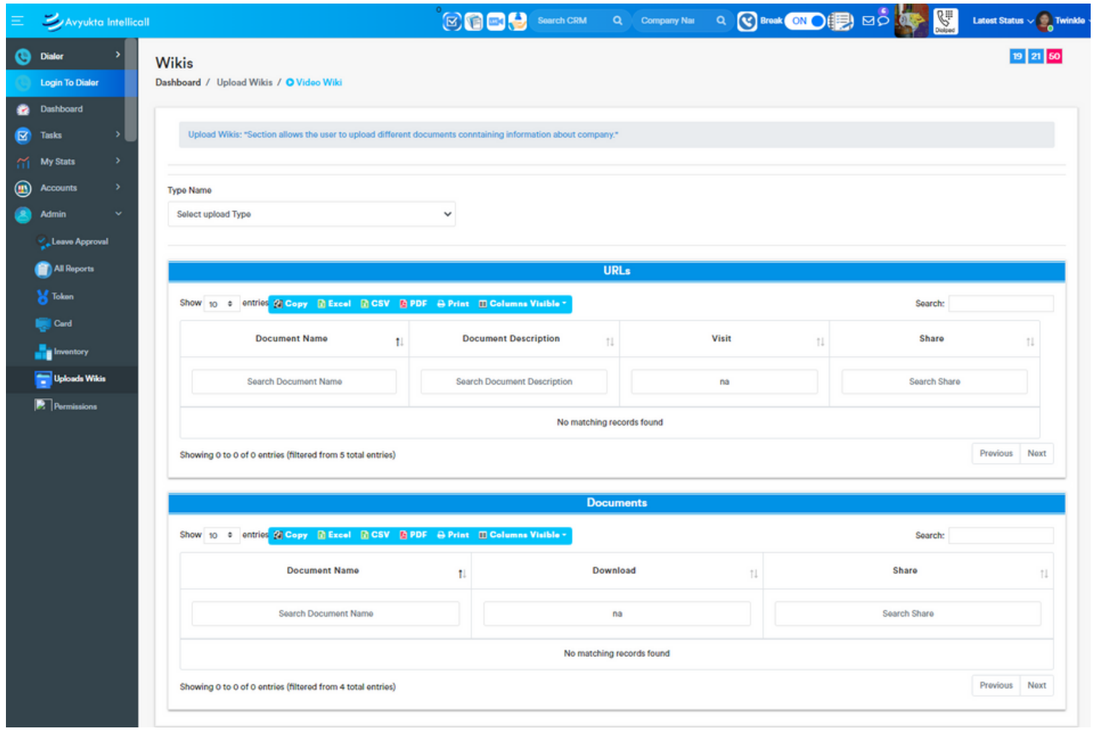
Cards



Inventory

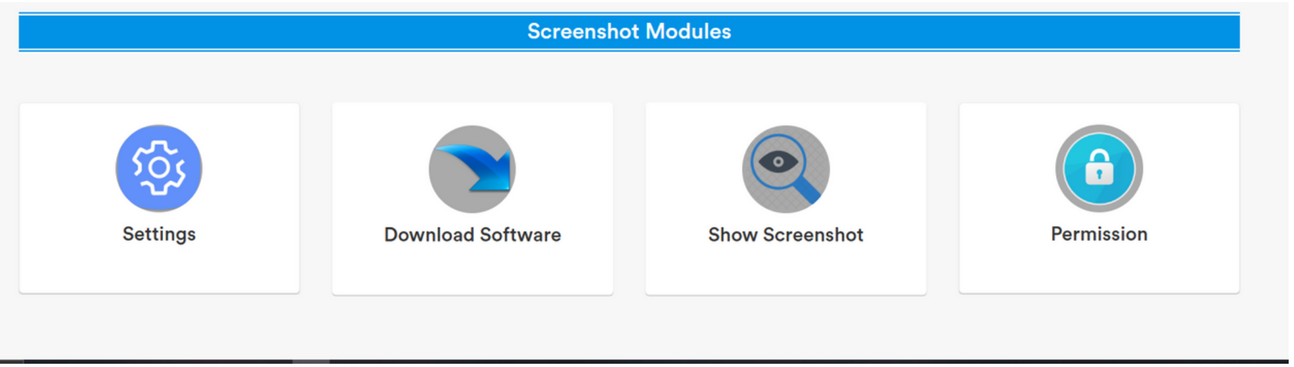


upload Wiki

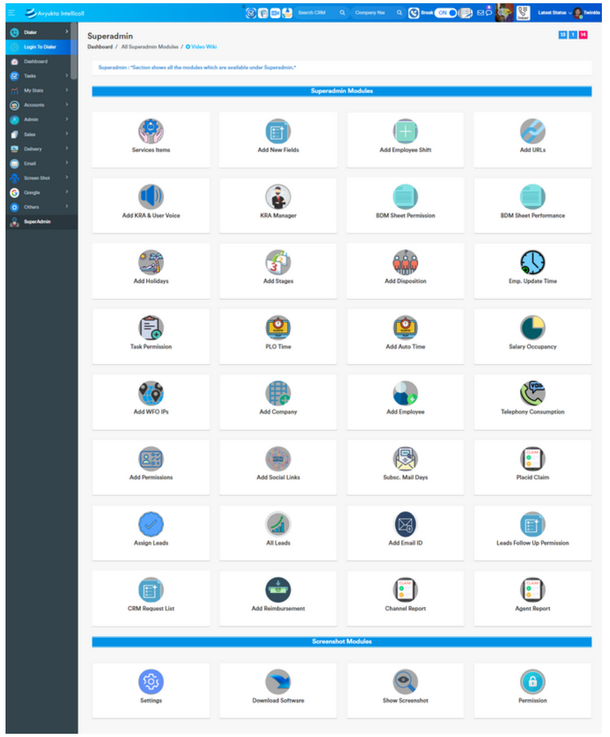


Avyukta e-call Super Admin Panel

Screen Shot

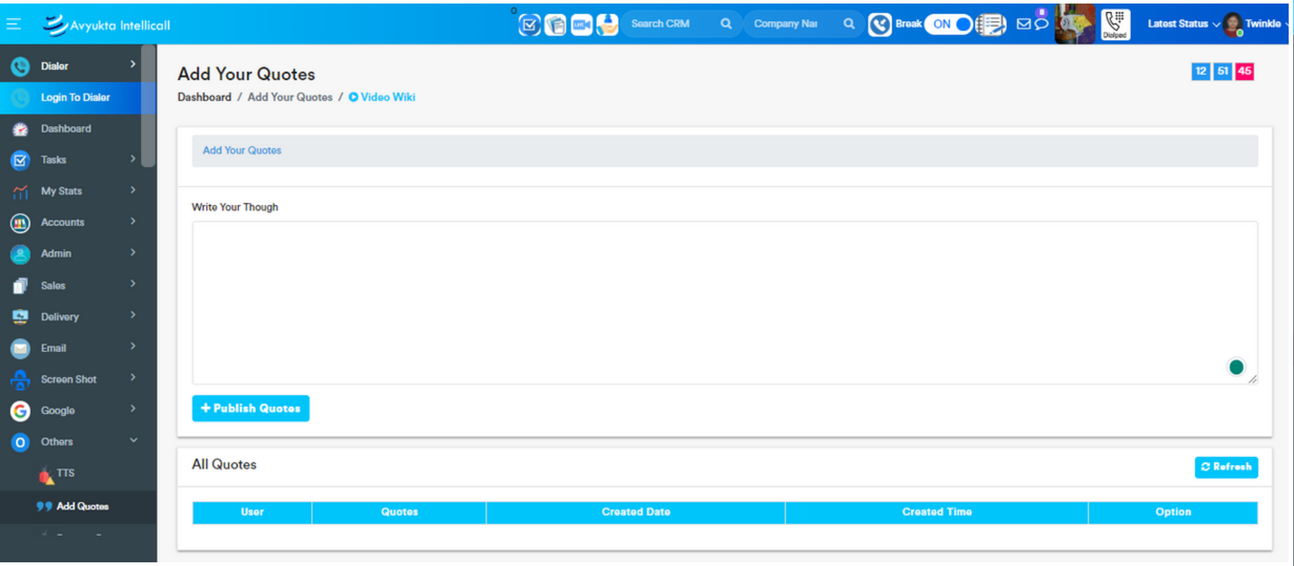


Super Admin

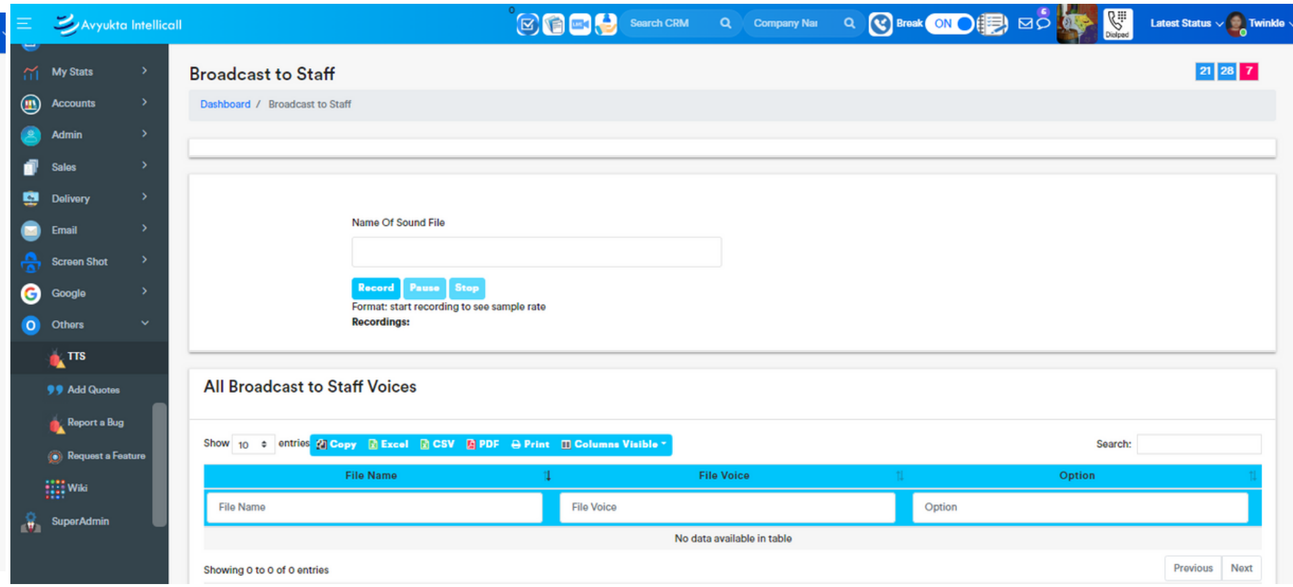


Avyukta e-call Other CRM Module

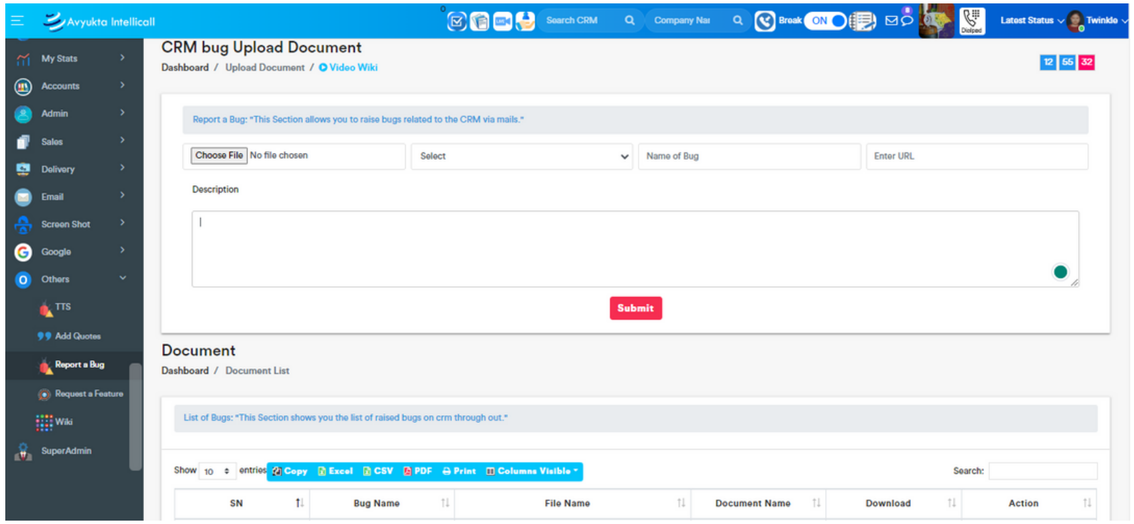
Add Quotes



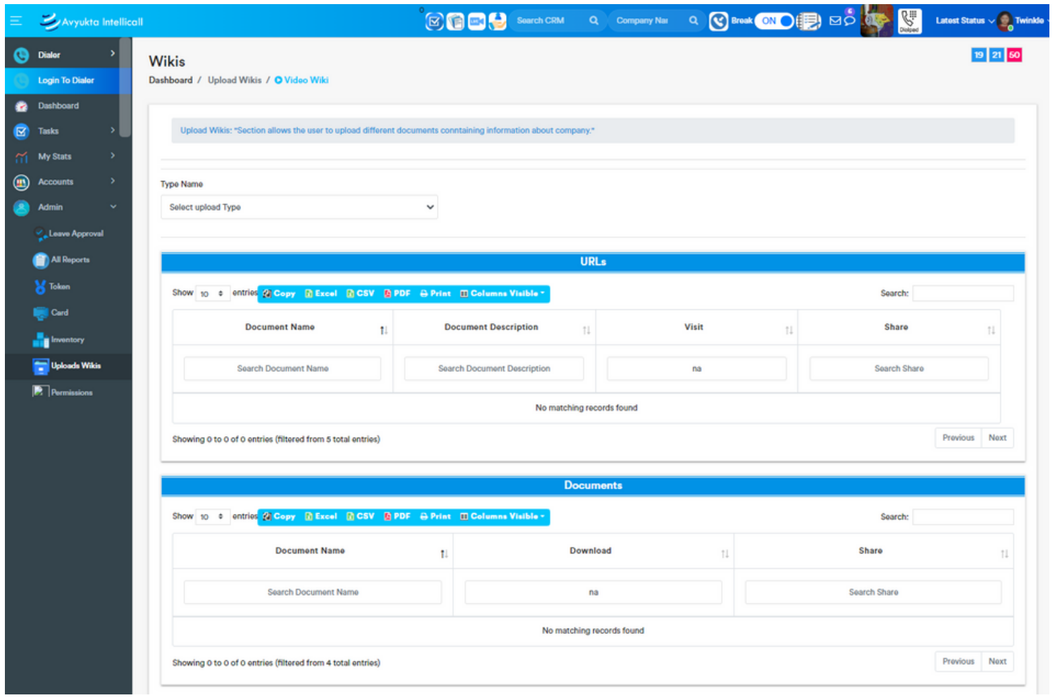
TTS Feature



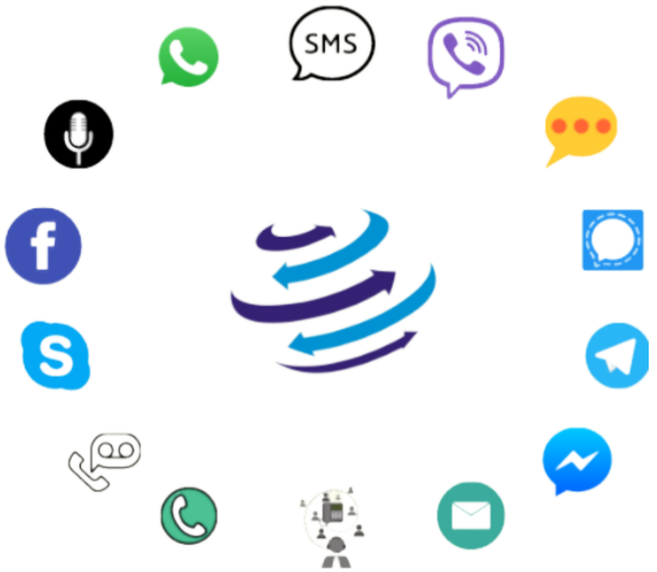
Report a Bug



WiKi

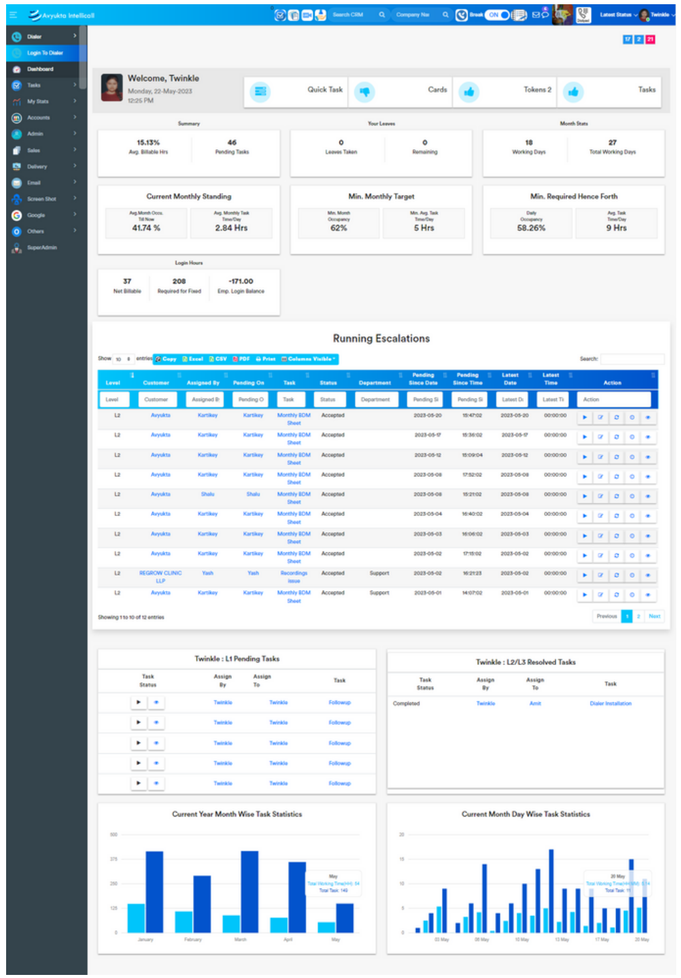


Omni-channel Single Sign-On with Live Location

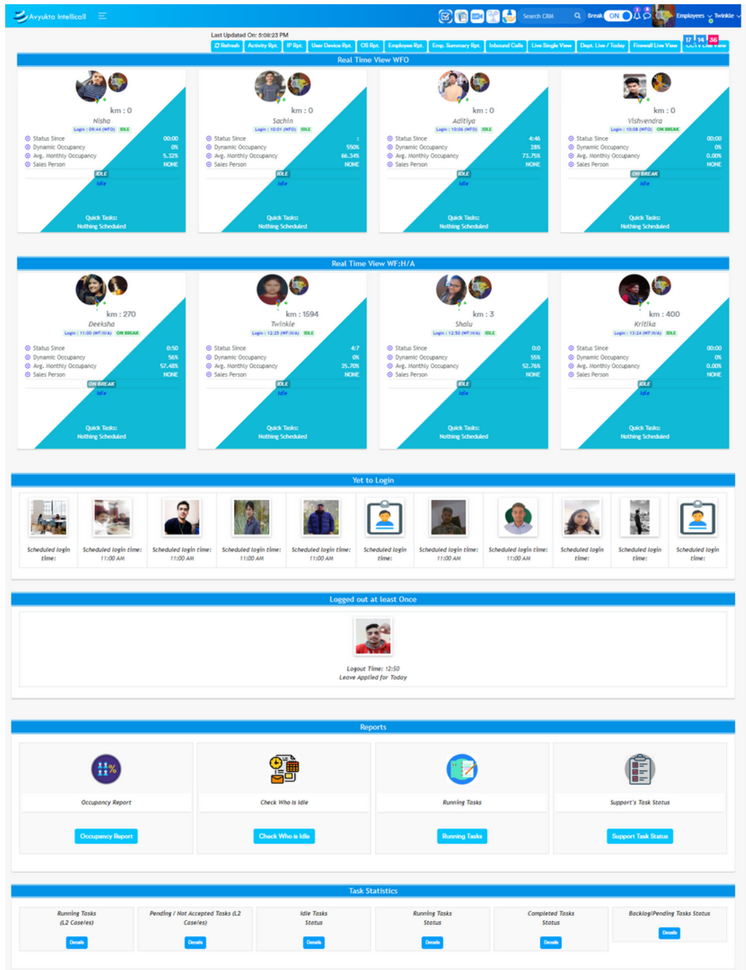


IP GPS device based login options for Work From Home, Work From Office, Work from Client Site, with Single sign-on

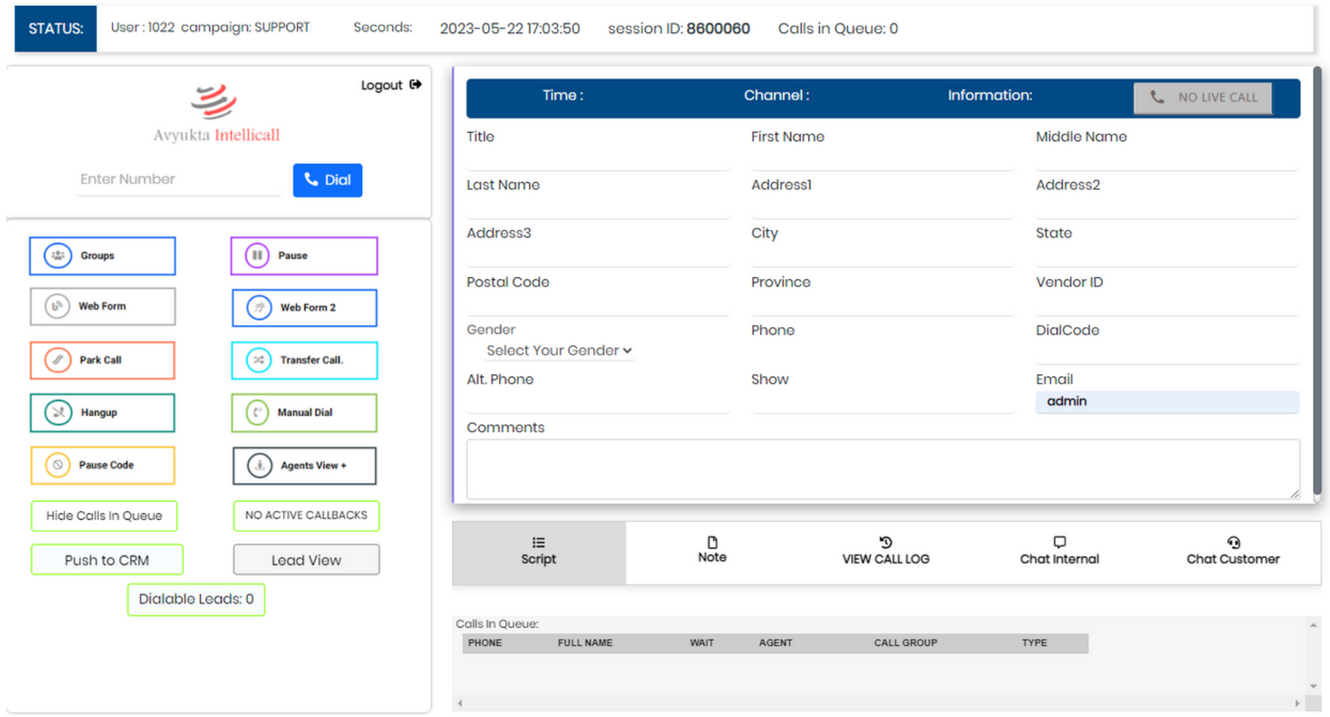
Main Dashboard



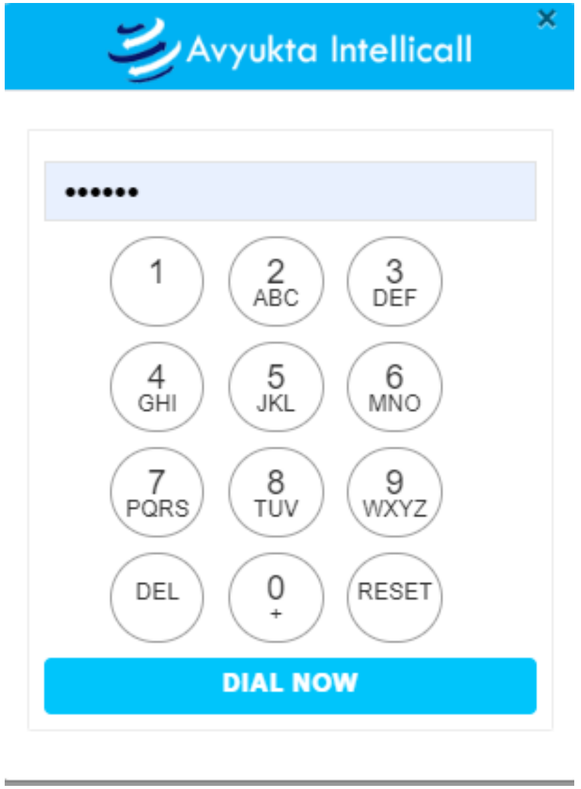
Live Dashboard



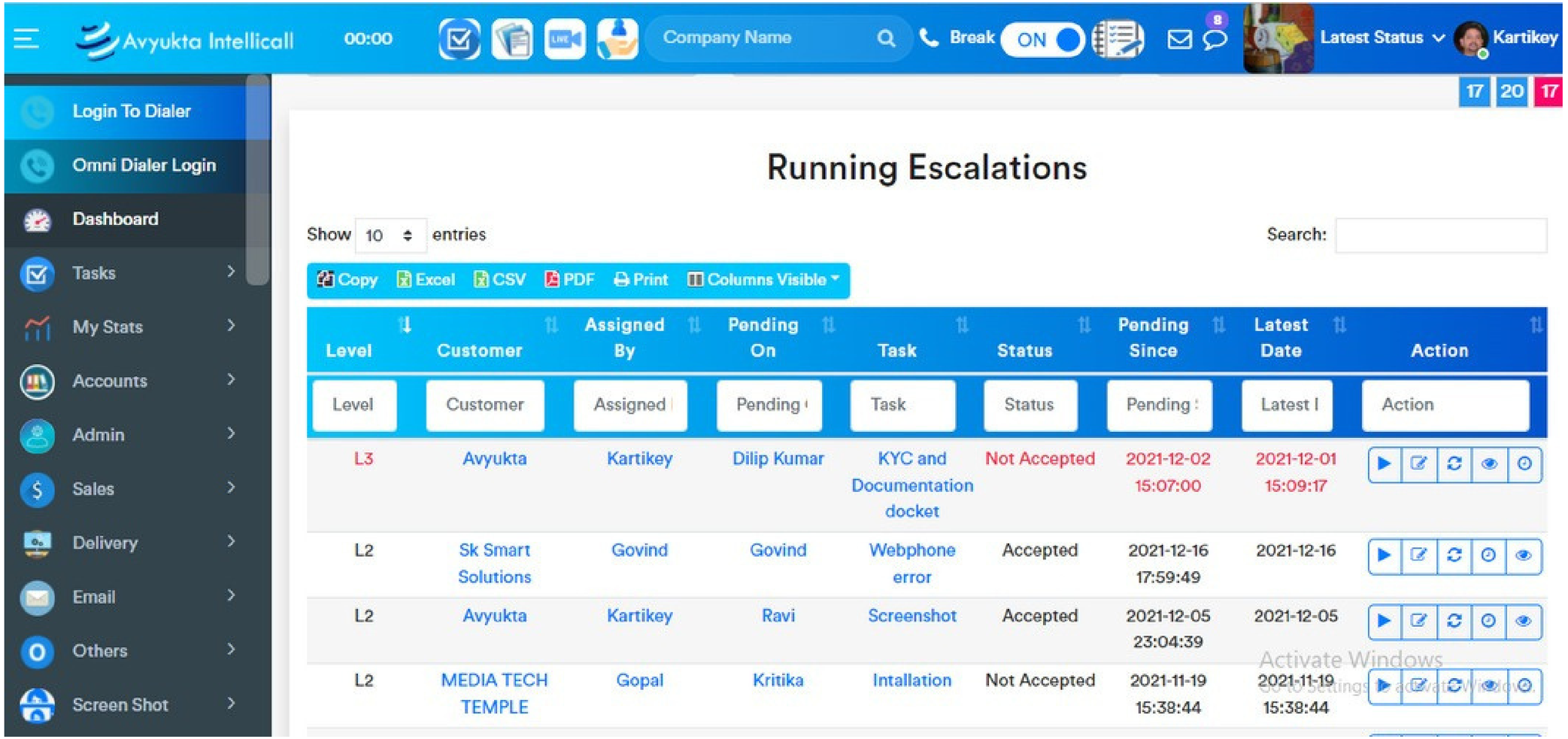
Integrated Dialer



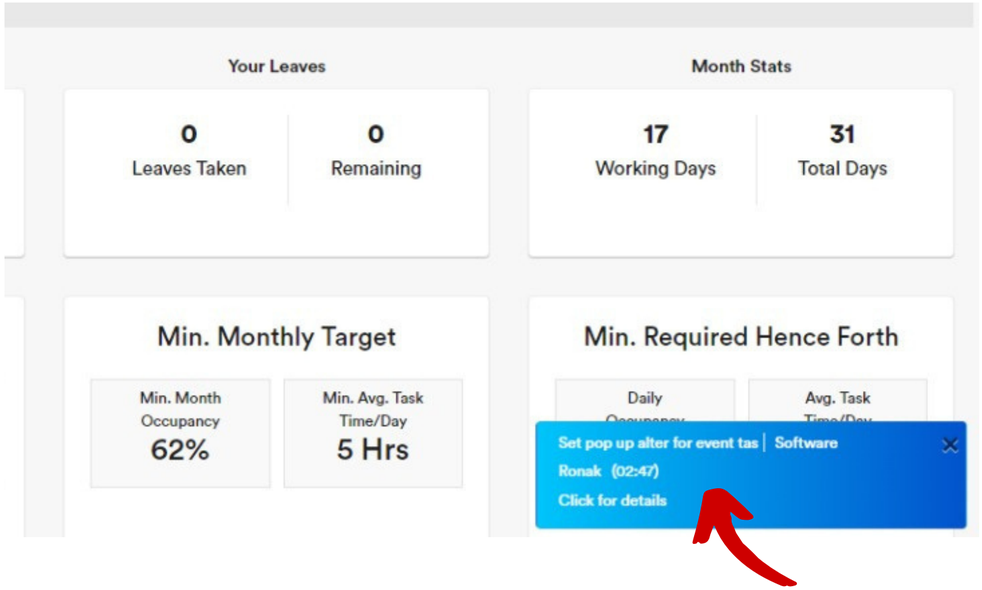
Dial-pad (to Dial already added Clients)



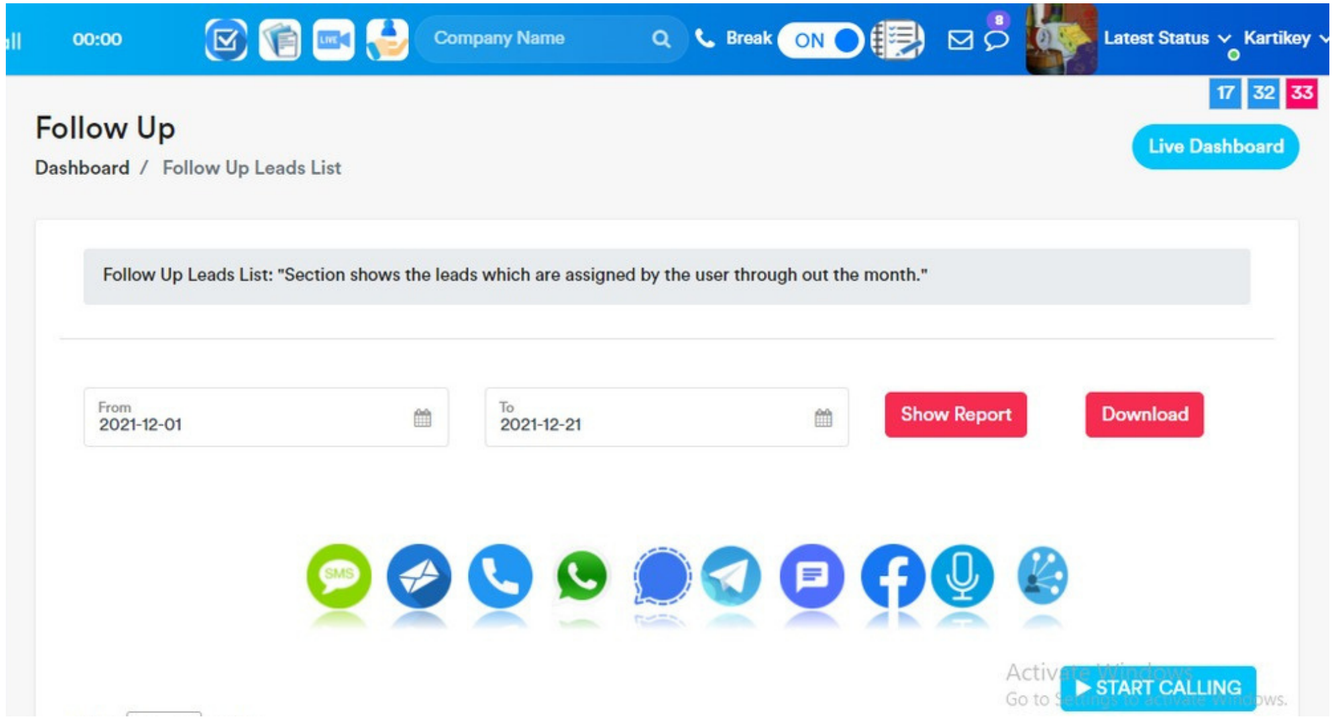
Target Work Stats for the Month with Priorities and Escalations



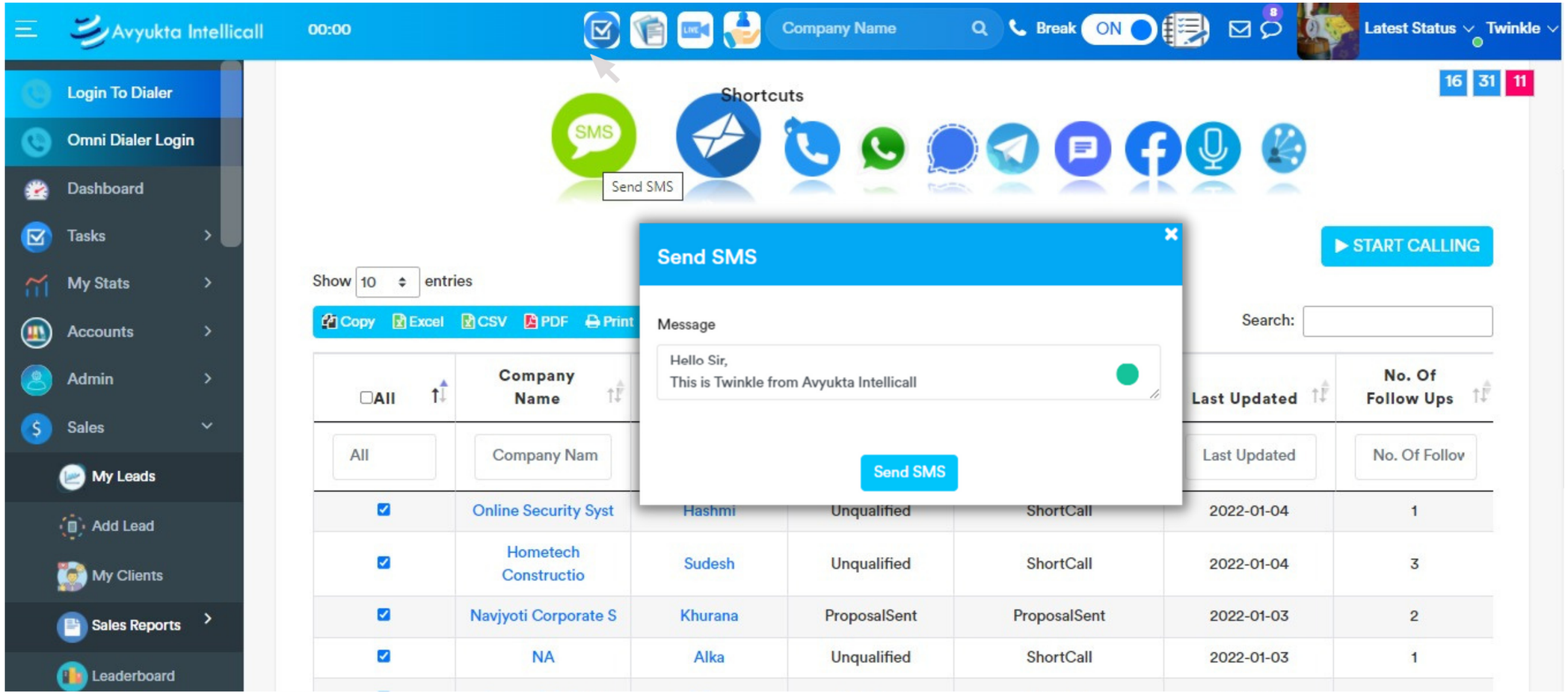
Voice-Based Notifications for All CRM Events



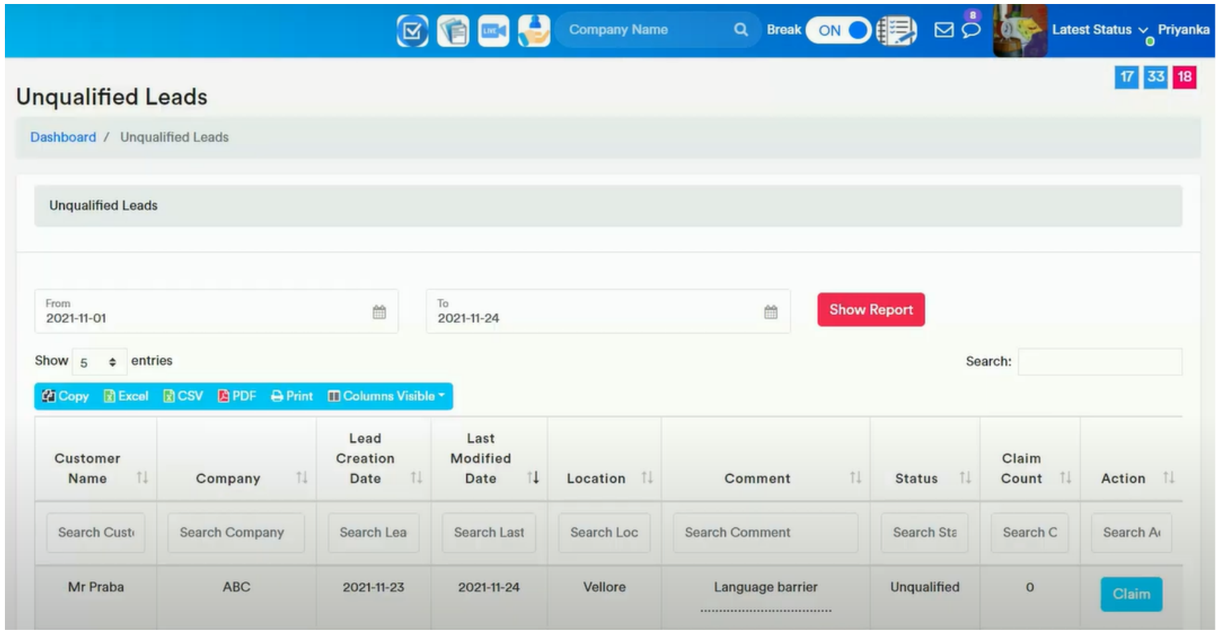
Omni Channelled Unified Communication



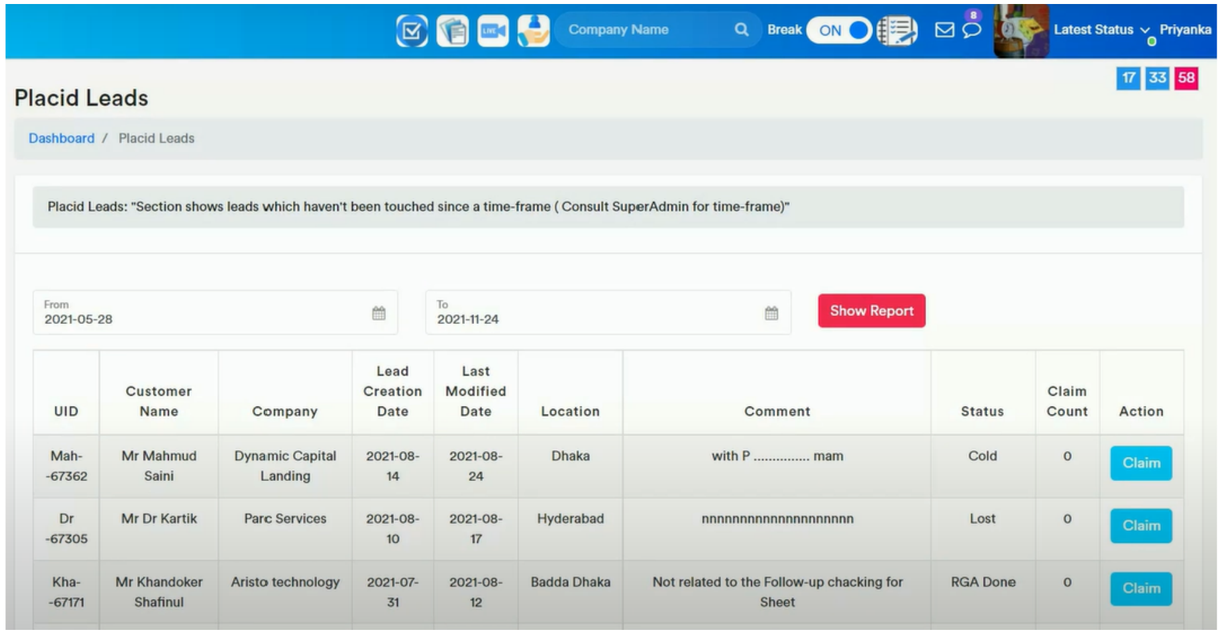
Like Bulk SMS & Email to selected Leads, as well as Various Campaign options, like Auto Dialling, Progressive, OBD, Press1 & Start Calling for the desired leads in desired campaign



Unqualified Leads which were marked unqualified, by other Teammates earlier,

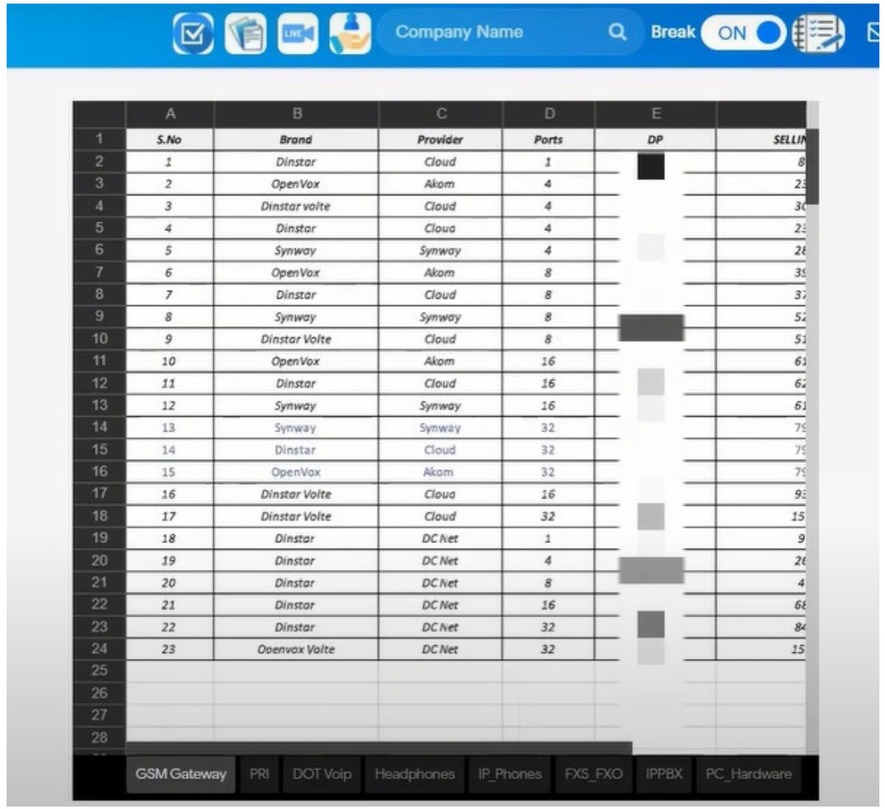


Placid Leads (which are not followed up by anyone within a certain time)



Becomes Available to Claim by any other teammate at any time within certain Limits

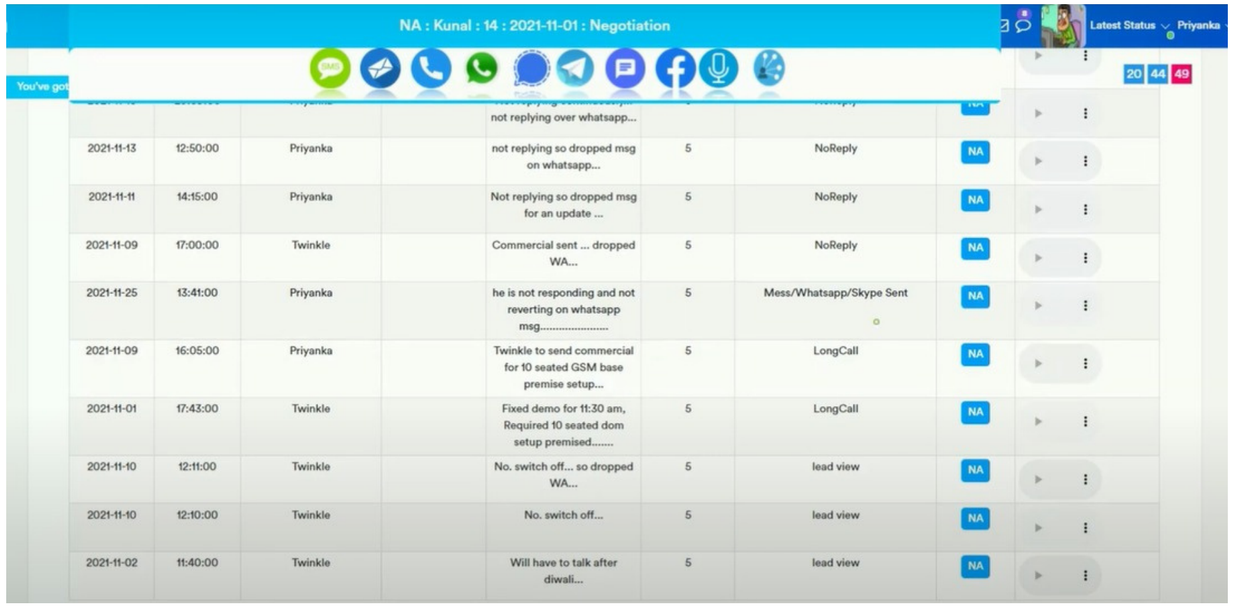
All Landing rates defined by Super Admin can be referred at any time



	A	B	C	D	E	
1	S.No	Brand	Provider	Ports	DP	SELLIN
2	1	Dinstar	Cloud	1		8
3	2	OpenVox	Akom	4		23
4	3	Dinstar volte	Cloud	4		30
5	4	Dinstar	Cloua	4		23
6	5	Synway	Synway	4		28
7	6	OpenVox	Akom	8		35
8	7	Dinstar	Cloud	8		37
9	8	Synway	Synway	8		52
10	9	Dinstar Volte	Cloud	8		51
11	10	OpenVox	Akom	16		61
12	11	Dinstar	Cloud	16		62
13	12	Synway	Synway	16		61
14	13	Synway	Synway	32		75
15	14	Dinstar	Cloud	32		75
16	15	OpenVox	Akom	32		75
17	16	Dinstar Volte	Cloua	16		93
18	17	Dinstar Volte	Cloud	32		15
19	18	Dinstar	DC Net	1		9
20	19	Dinstar	DC Net	4		26
21	20	Dinstar	DC Net	8		4
22	21	Dinstar	DC Net	16		68
23	22	Dinstar	DC Net	32		84
24	23	Openvox Volte	DC Net	32		15
25						
26						
27						
28						

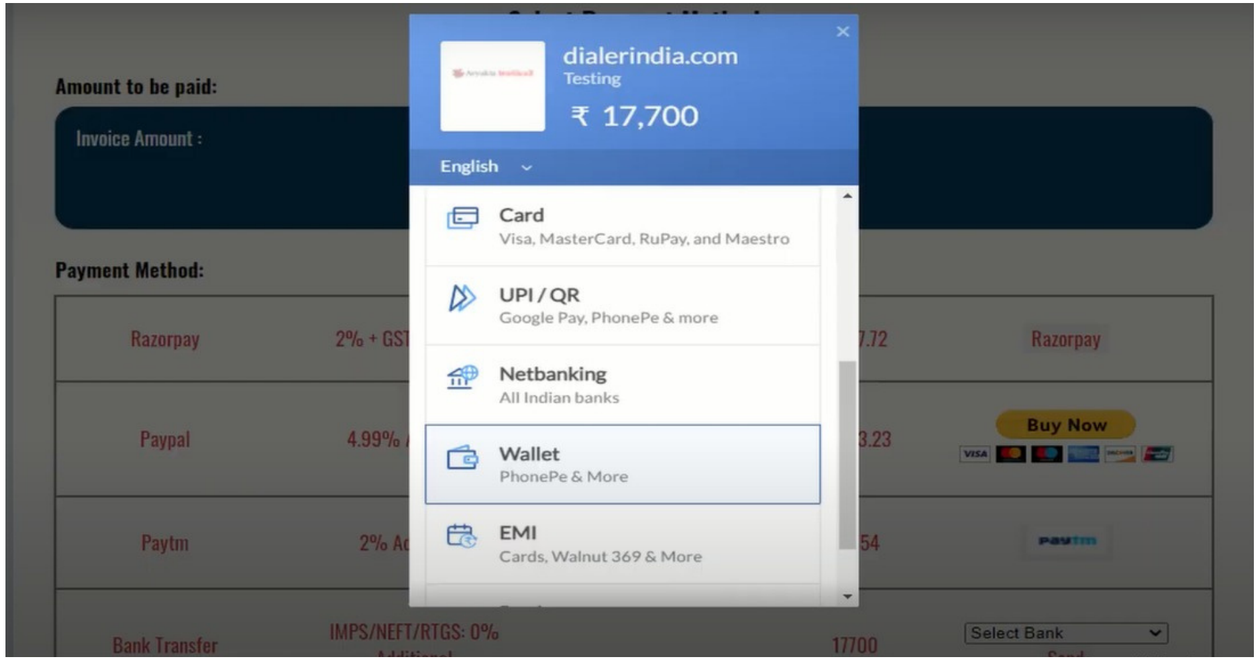
to share quotations immediately even in middle of a Sales call.

100% Call Recordings



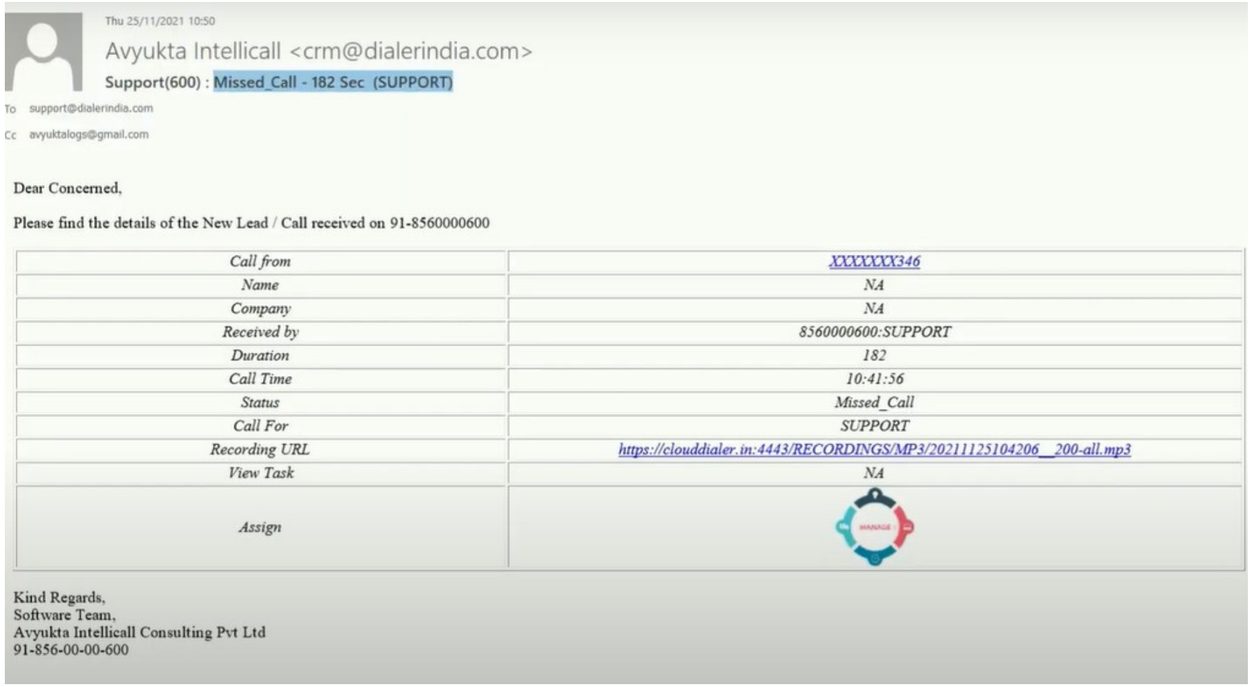
			not replying over whatsapp...			NA
2021-11-13	12:50:00	Priyanka	not replying so dropped msg on whatsapp...	5	NoReply	NA
2021-11-11	14:15:00	Priyanka	Not replying so dropped msg for an update ...	5	NoReply	NA
2021-11-09	17:00:00	Twinkle	Commercial sent ... dropped WA...	5	NoReply	NA
2021-11-25	13:41:00	Priyanka	he is not responding and not reverting on whatsapp msg.....	5	Mess/Whatsapp/Skype Sent	NA
2021-11-09	16:05:00	Priyanka	Twinkle to send commercial for 10 seated GSM base premise setup...	5	LongCall	NA
2021-11-01	17:43:00	Twinkle	Fixed demo for 11:30 am, Required 10 seated dom setup premised.....	5	LongCall	NA
2021-11-10	12:11:00	Twinkle	No. switch off... so dropped WA...	5	lead view	NA
2021-11-10	12:10:00	Twinkle	No. switch off...	5	lead view	NA
2021-11-02	11:40:00	Twinkle	Will have to talk after diwali...	5	lead view	NA

Invoicing



Subscription-based Payment Gateway Integrated Emailers

Semi Auditable logging for WhatsApp and Emails



Thu 25/11/2021 10:50

Avyukta Intellicall <crm@dialerindia.com>

Support(600) : Missed_Call - 182 Sec (SUPPORT)

To support@dialerindia.com

Cc avyuktalogs@gmail.com

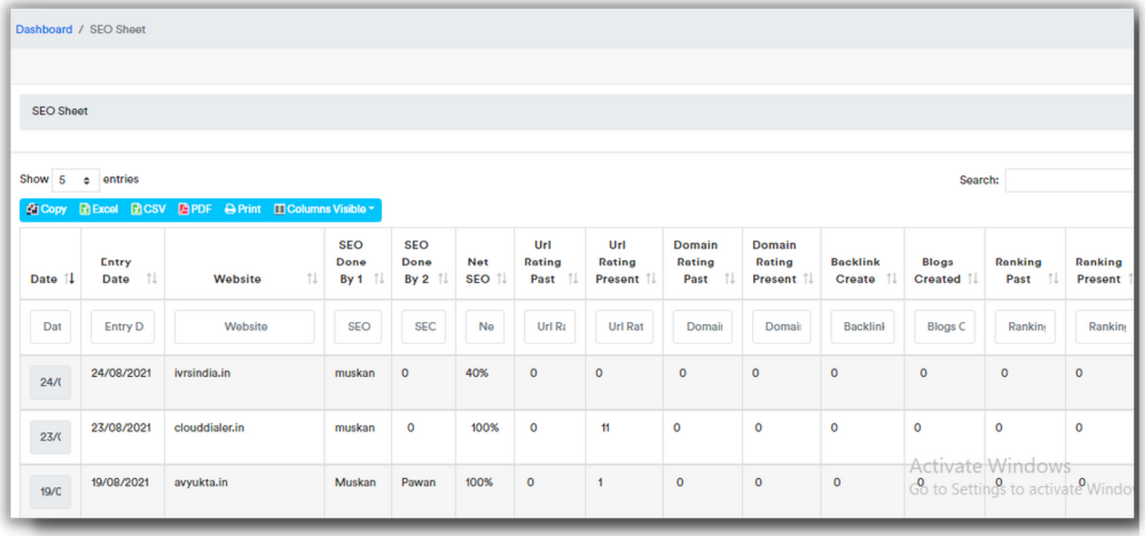
Dear Concerned,

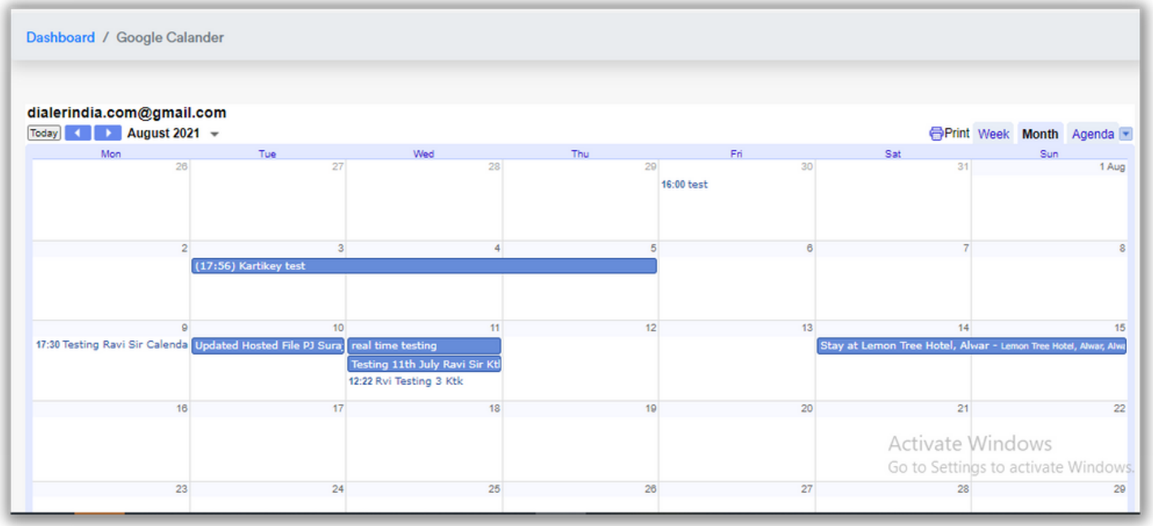
Please find the details of the New Lead / Call received on 91-8560000600

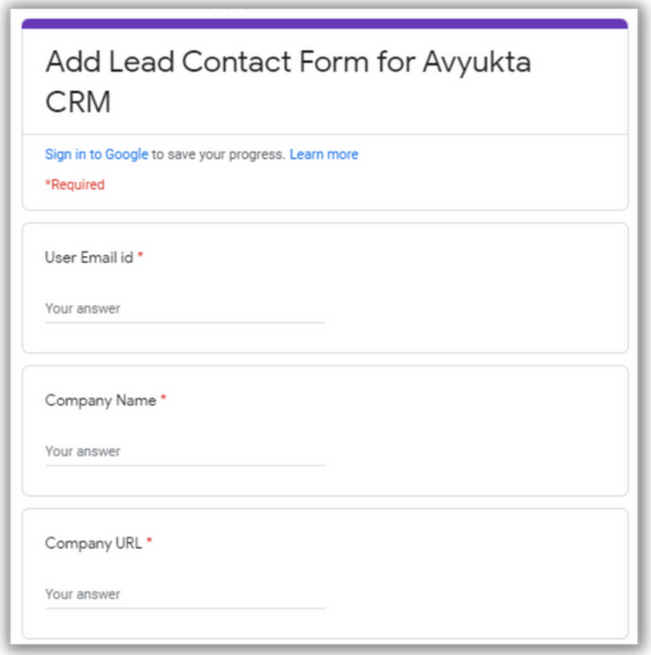
Call from	*XXXXXXX346*
Name	*NA*
Company	*NA*
Received by	*8560000600:SUPPORT*
Duration	*182*
Call Time	*10:41:56*
Status	*Missed_Call*
Call For	*SUPPORT*
Recording URL	*https://clouddialer.in:4443/RECORDINGS/MP3/20211125104206__200-all.mp3*
View Task	*NA*
Assign	

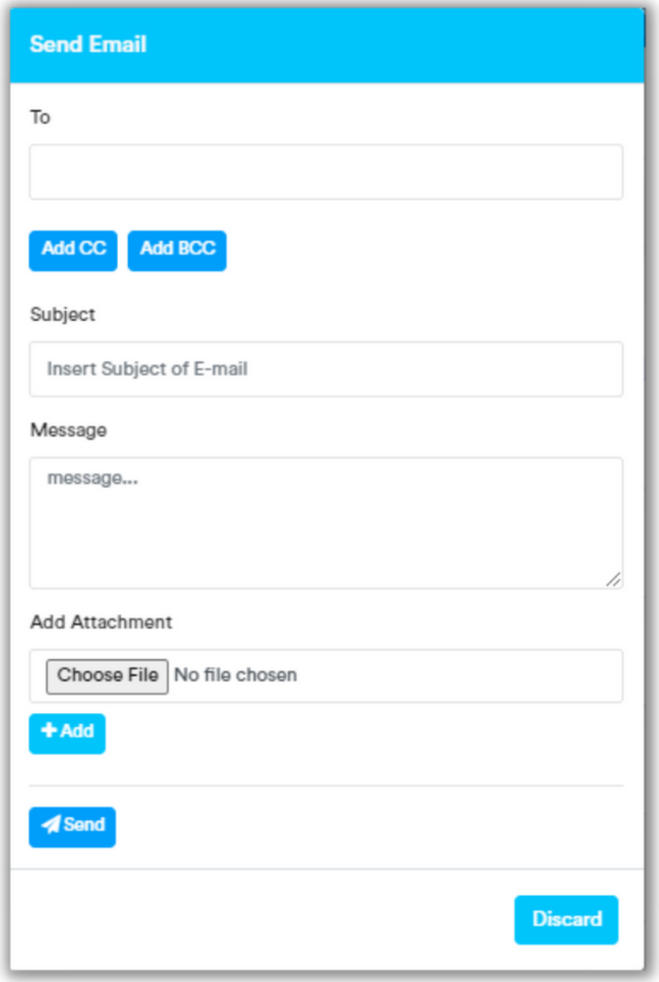
Kind Regards,
Software Team,
Avyukta Intellicall Consulting Pvt Ltd
91-856-00-00-600

Google Modules (Sheets/Form/Calendar/Gmail) and Emails Integrations

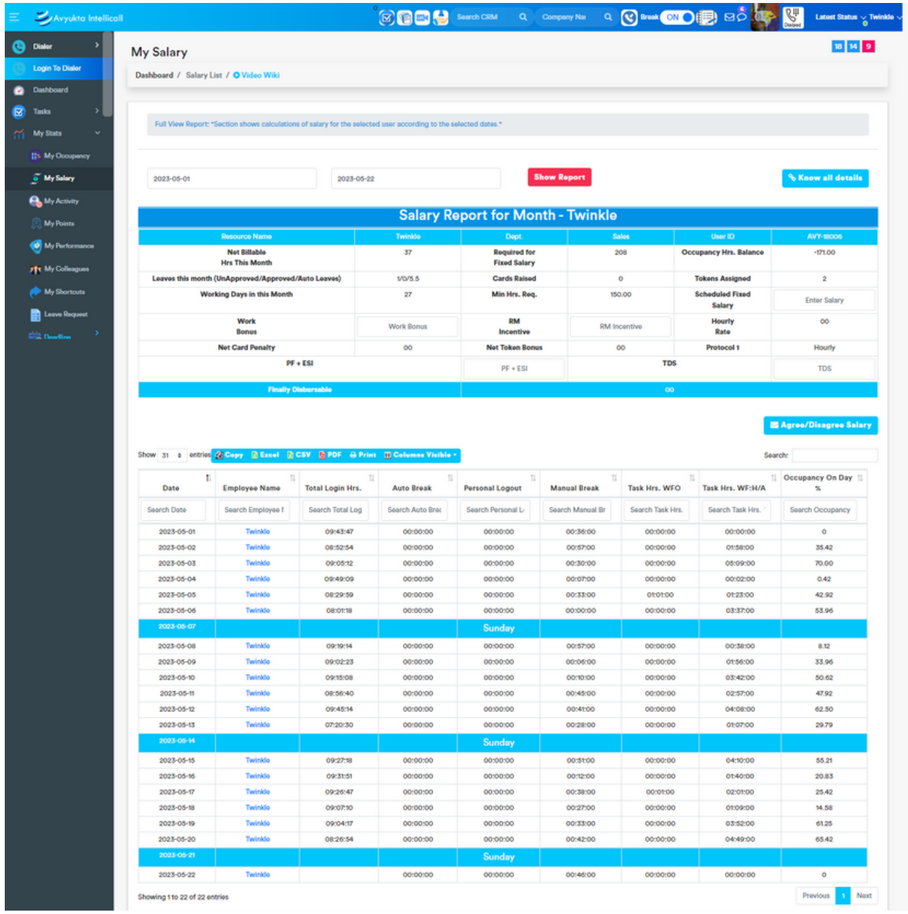


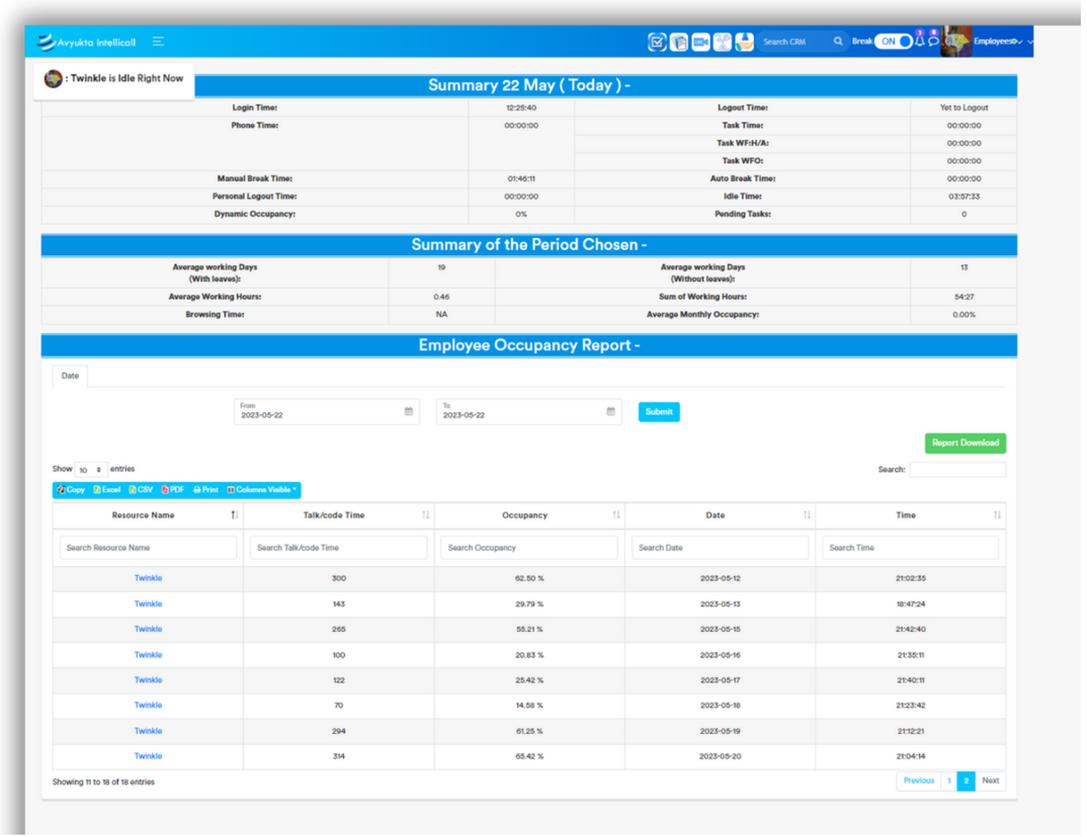




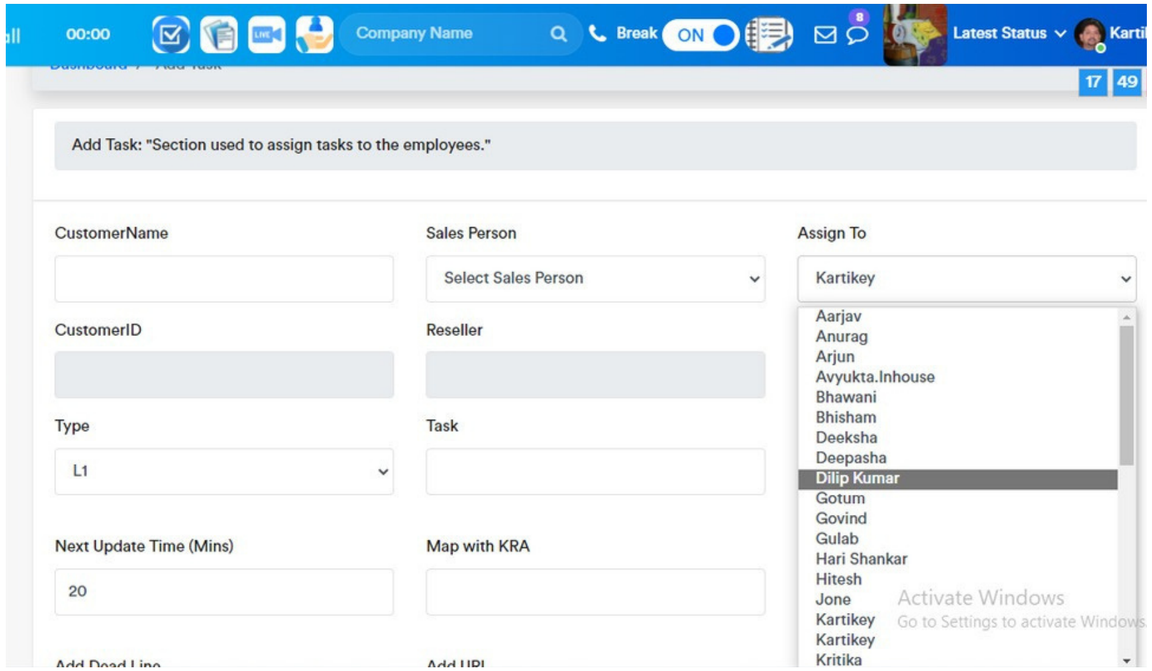


Attendance, Leave, Task, Salary, Incentive Management Modules

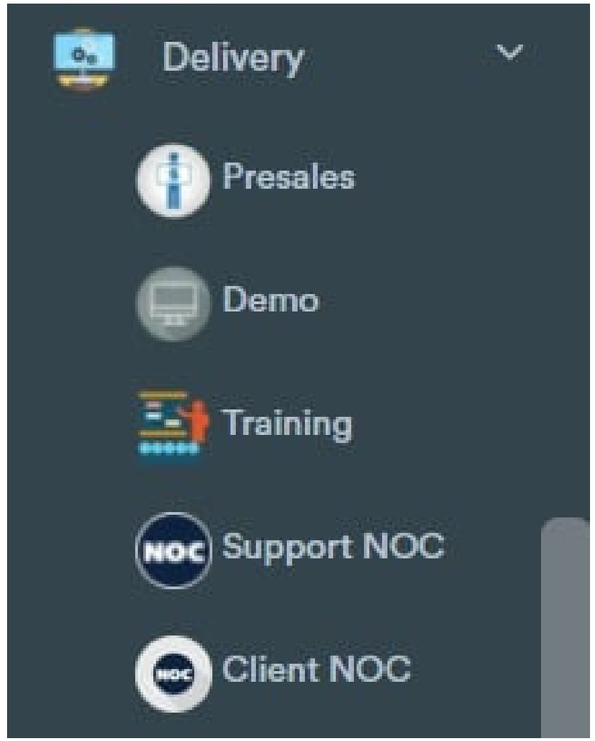




Secure Employee Task Allocation & Management Module, With Customer Details Masking

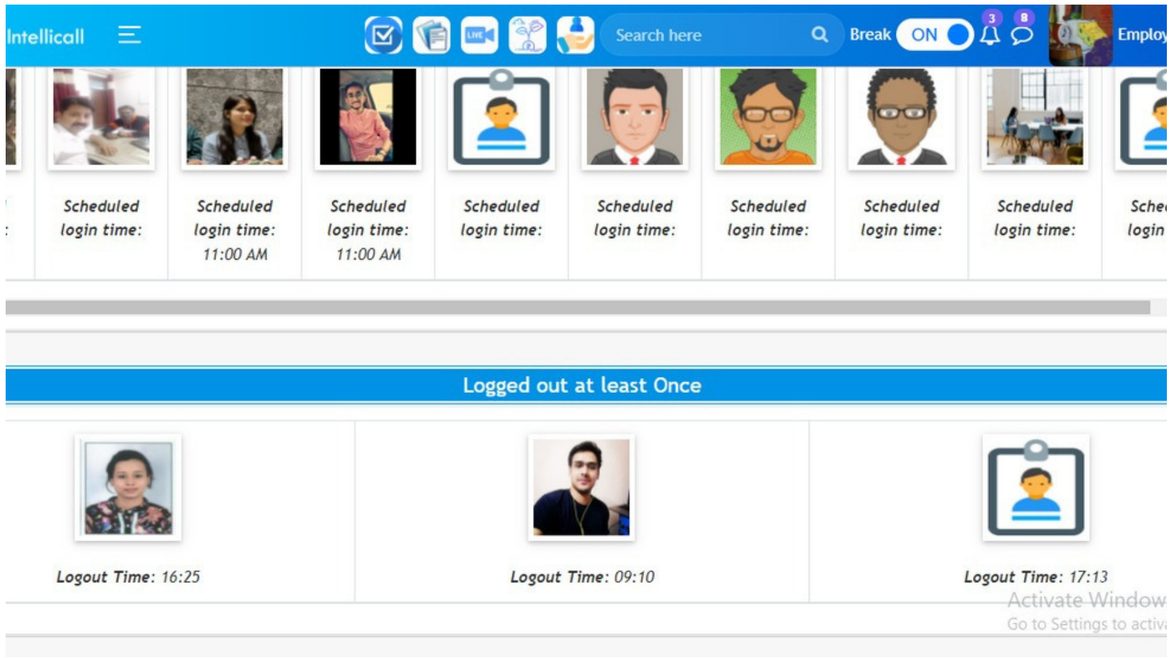


Custom Client Stages

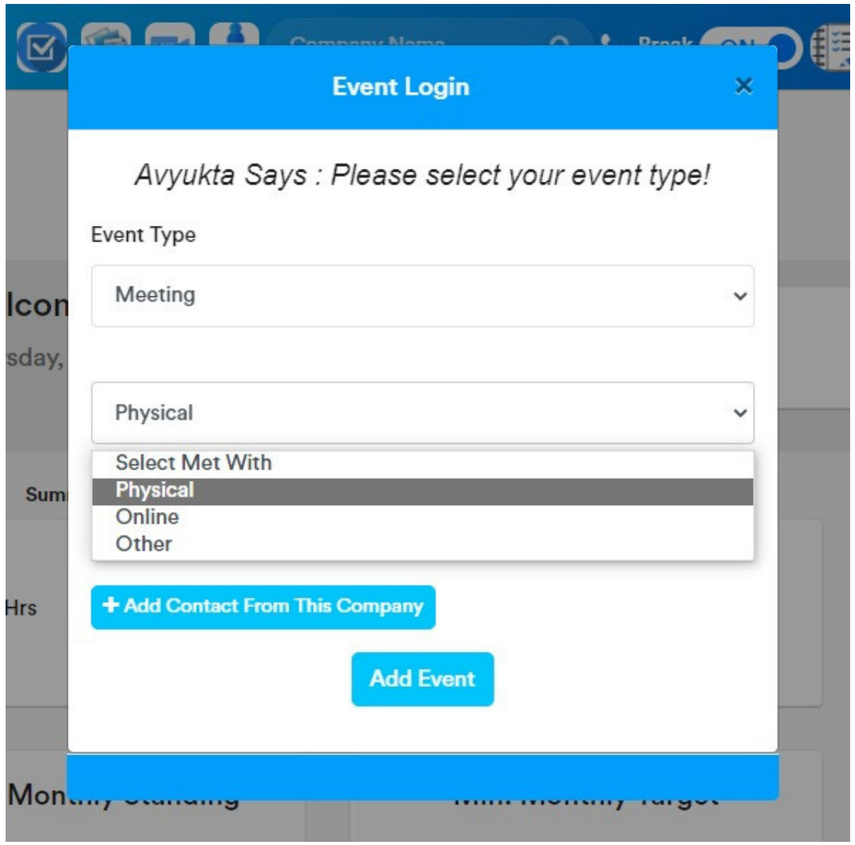


These can be custom defined by the Super Admin as the process required

Auto Triggers for Personal and Complete logout for Idle Users

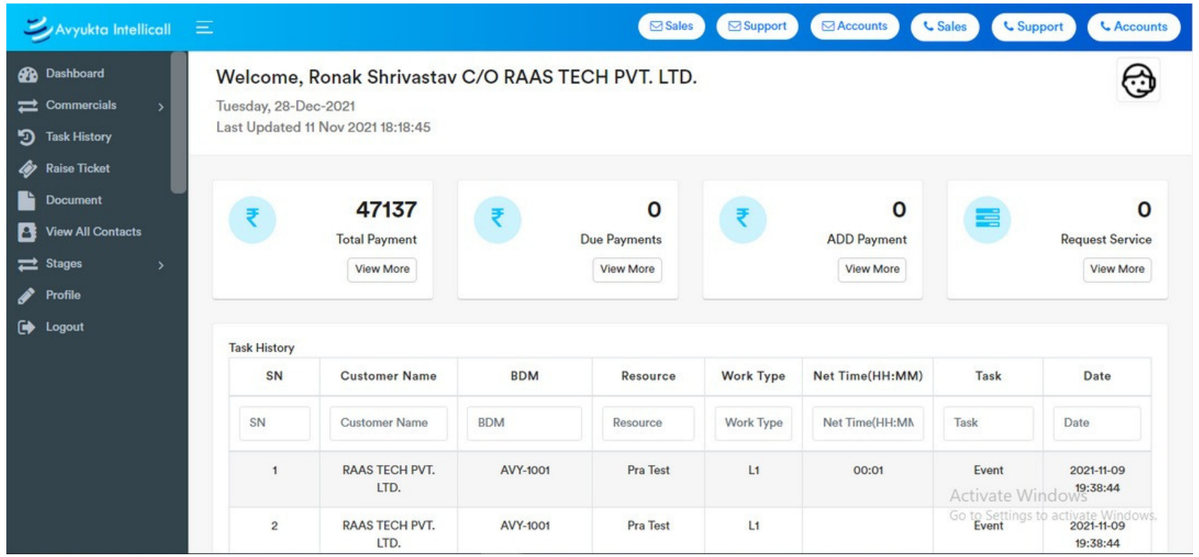


Events & Meetings



Check-In and Check-Outs can be done with a few clicks, and the meeting time will be added to user task time, once the meeting is completed.

Client CRM Login



When you do so much, for the end client, let's not leave the client, un-updated.

Daily Emails for Logins and Logouts with Detailed Task Summaries and Occupancies

Reply Reply All Forward

AvyuktaCRM <crm@dialerindia.com> Avyukta Intellicall

Hari Shankar -WT :04:28,Occ :59.09

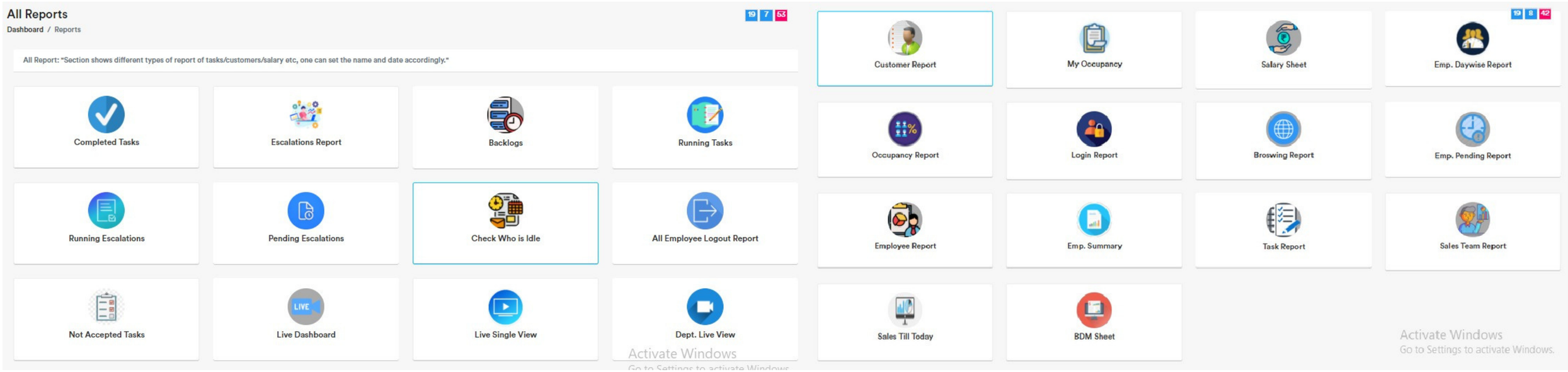
If there are problems with how this message is displayed, click here to view it in a web browser.
Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

Detailed Summary for 23 Dec

S. No	Customer Name	BDM	Emp	Work Type	Start Time	End Time	Net Time	Task	Comment
1	NA	NA	Hari Shankar	NA	09:14:44	09:14:44	00:00	Login	NA
2	Idle	Idle	NA	Idle	09:14:44	11:21:50	2:7	Idle	Idle
3	Idle	Idle	NA	Idle	11:21:50	11:34:06	0:12	Idle	Idle
4	Colonel Defence Academy	Rohit	Hari Shankar	L1	11:34:06	11:34:06	0:0	Agent calling issue	Task accept
5	Colonel Defence Academy	Rohit	Hari Shankar	L1	11:34:06	11:54:01	0:19	Agent calling issue	Task Pause

Activate Windows
Go to Settings to activate Wind

25+ Detailed Reporting Modules

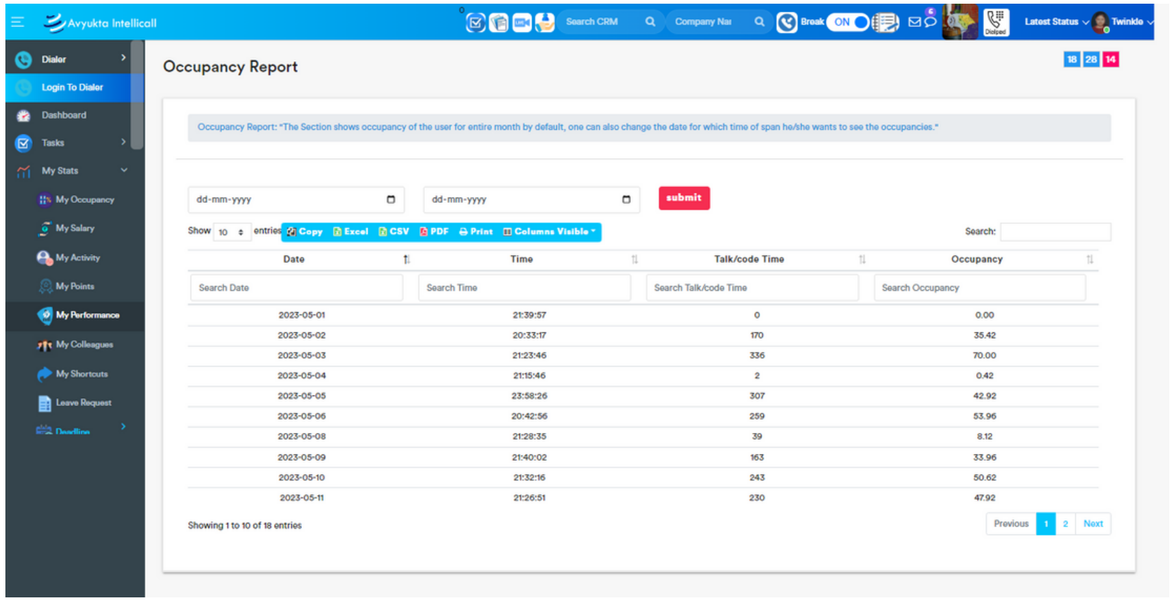


Detailed Reporting for Login, Logout, Idle, Task, Break, Occupancy, AHT, Deadline, Bounce Time Summary, etc.

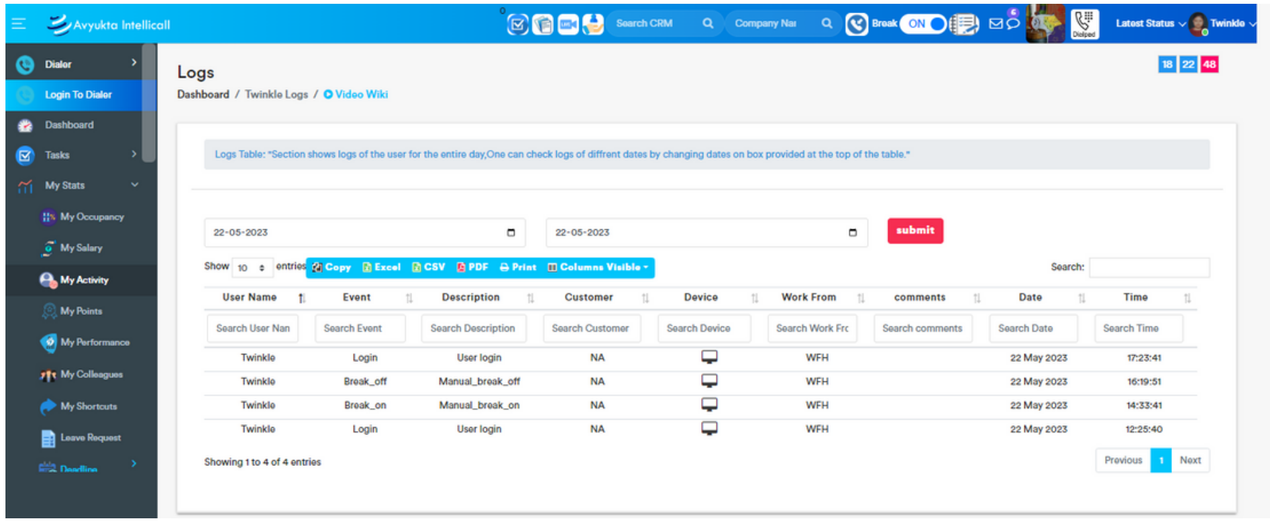
With Client, Task, Salary, Incentive, Employee, Project, Call, Prospect, Ticket, and Escalation.

Avyukta-e call Logs Module

My Performance

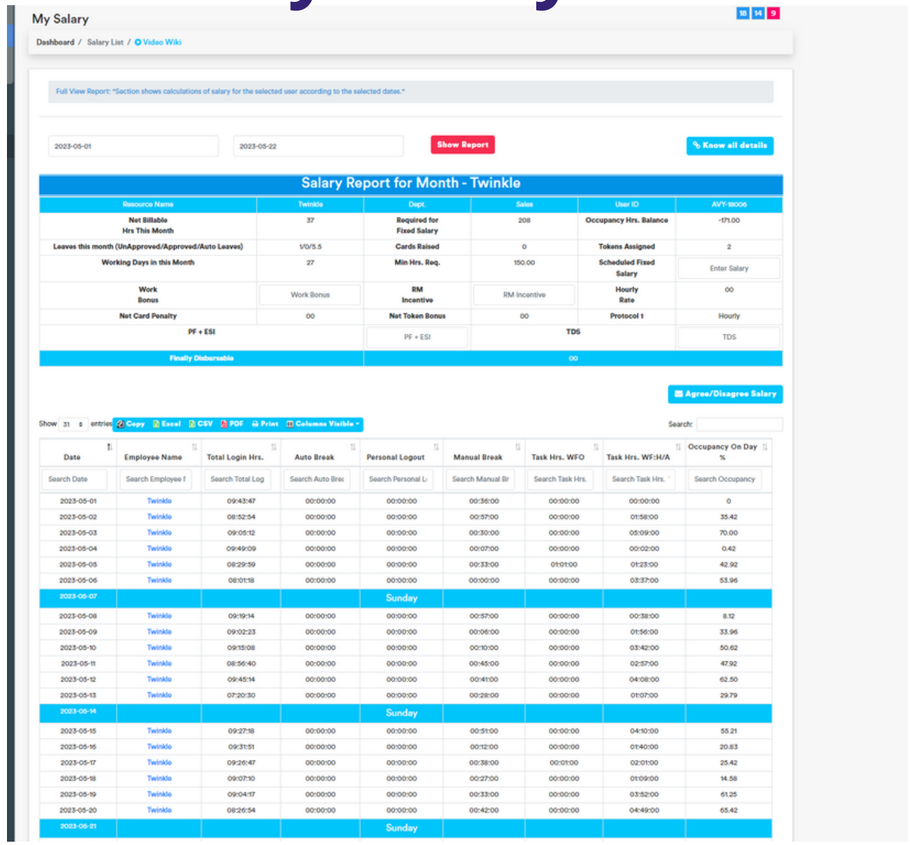


My Logs

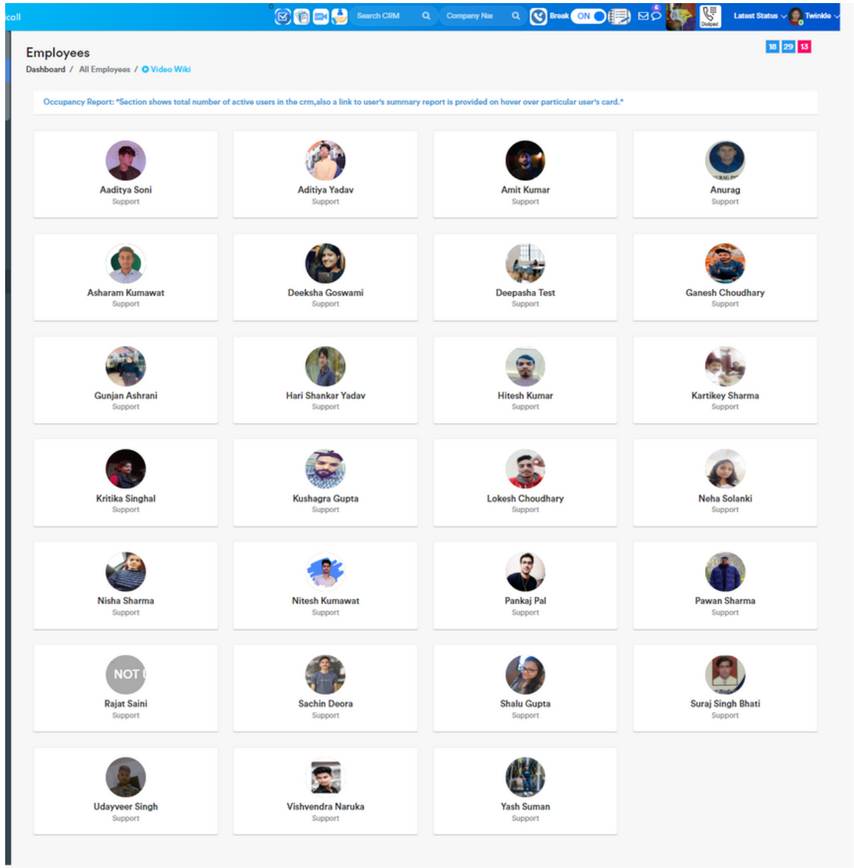


Avyukta-e call Module

My Salary

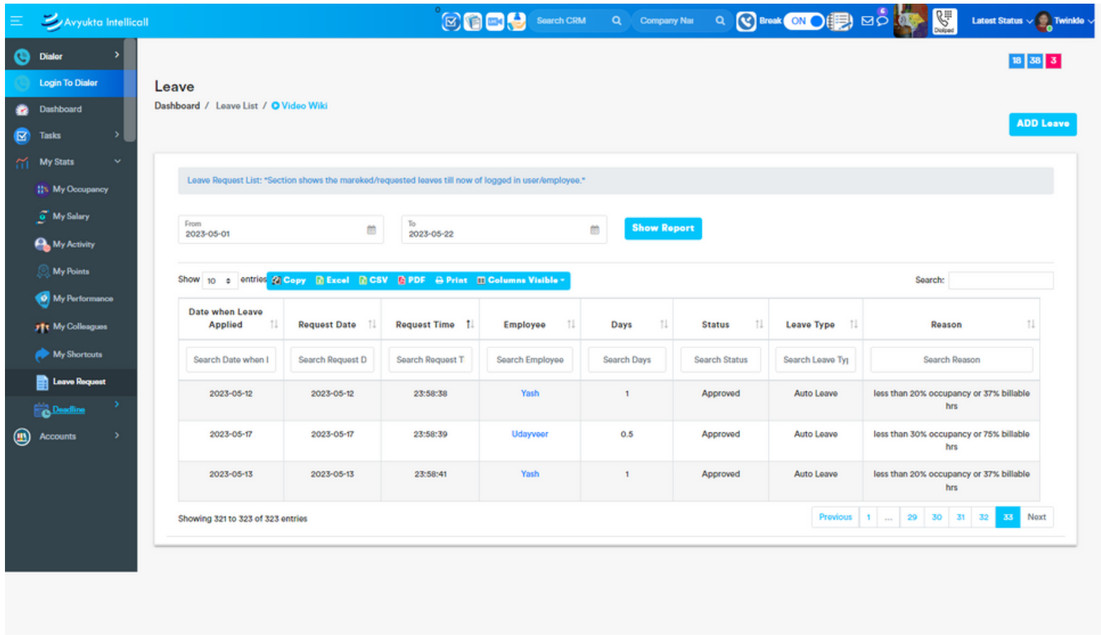


My colleagues

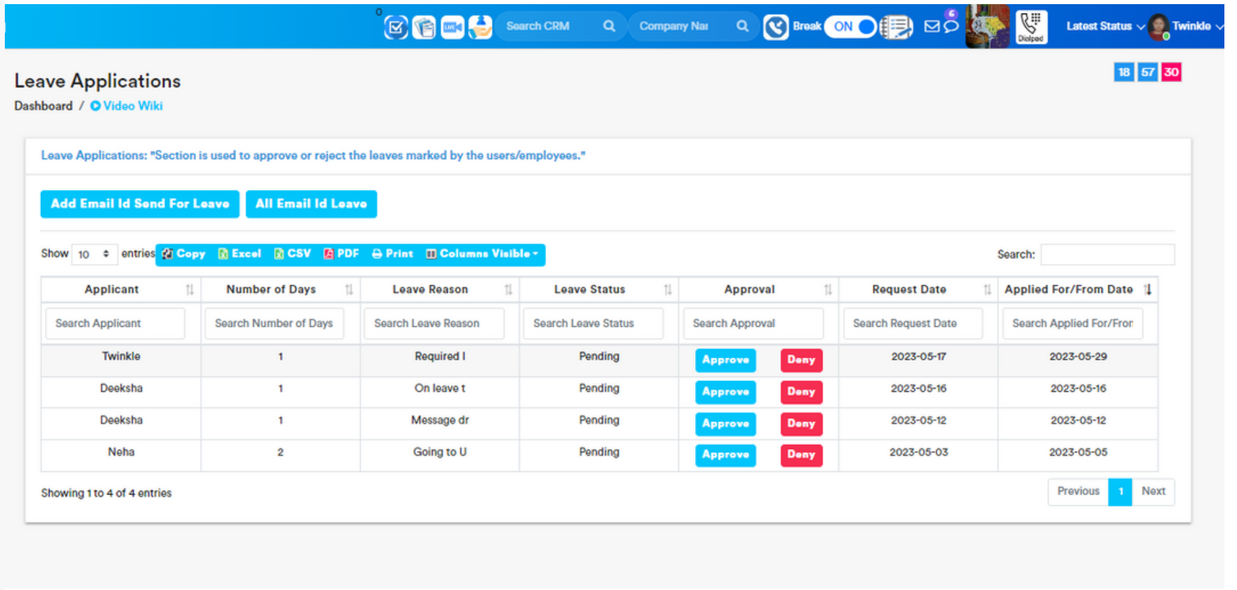


Avyukta-e call Leave Module

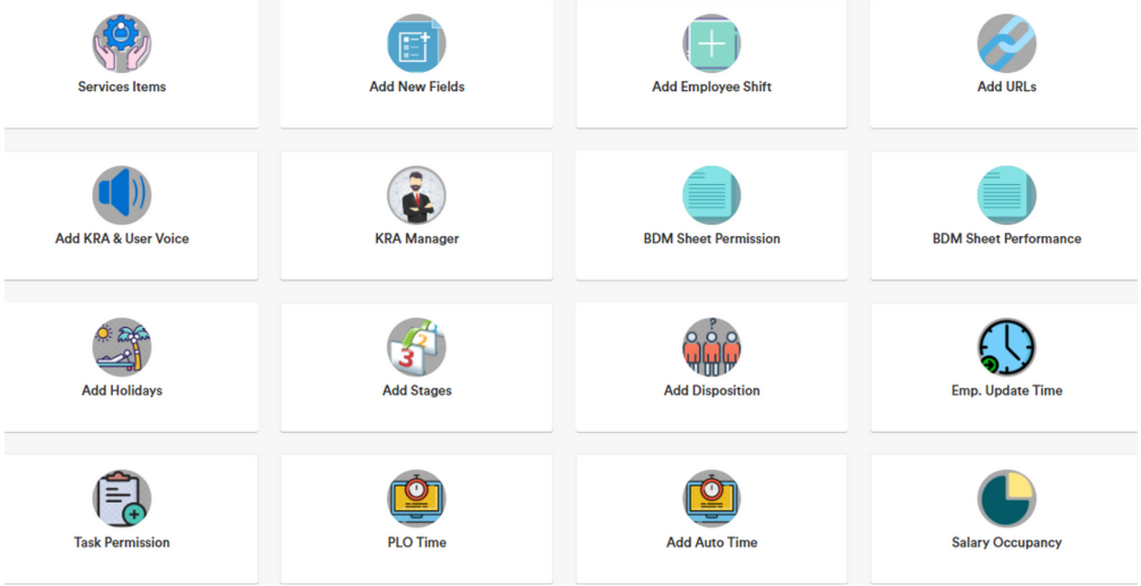
Leave Request

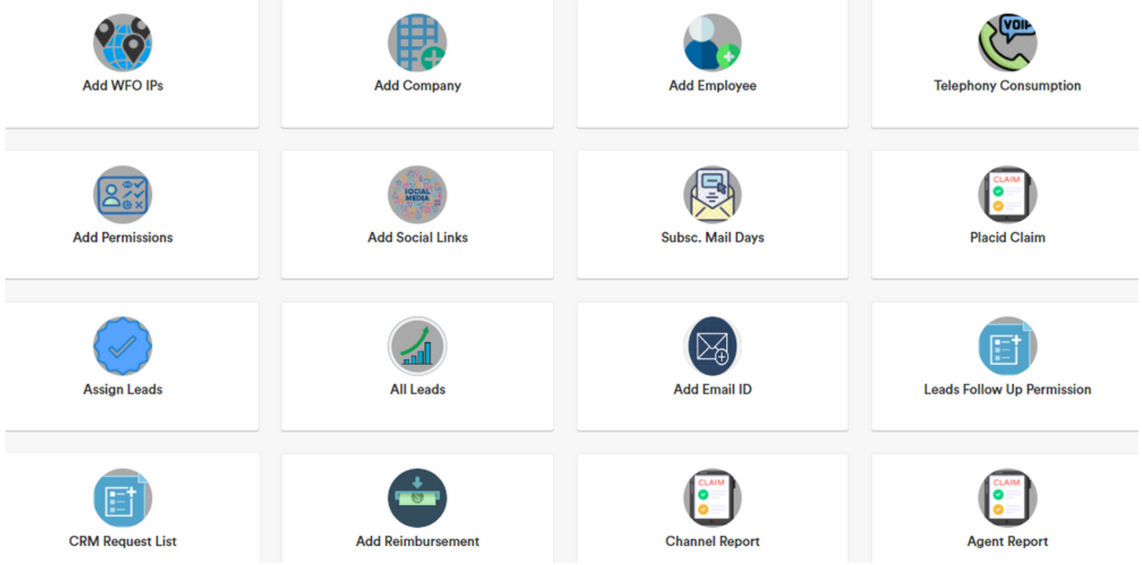


Leave Approval



Super admin features





CONTACT US

For more information about our services, please visit our website

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jaipur,

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avyukta_ecall

avyukta-intellicall

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THANK
YOU